

**CONCESSION AGREEMENT FOR PETROLEUM  
EXPLORATION AND EXPLOITATION  
BETWEEN  
THE ARAB REPUBLIC OF EGYPT  
AND  
THE EGYPTIAN GENERAL PETROLEUM CORPORATION  
AND**

-----  
**IN**  
----- **AREA**  
-----  
**A.R.E.**

This Agreement made and entered on this            day of            ,  
20---, by and between:

First: 1- the ARAB REPUBLIC OF EGYPT (hereinafter referred to variously as "A.R.E." or as the "GOVERNMENT"), represented by the Minister of Petroleum and Mineral Resources, in his capacity; and  
Legal Headquarters: 1A Ahmed Al Zomor St.,  
Nasr City, Cairo.

2- the EGYPTIAN GENERAL PETROLEUM CORPORATION, a legal entity created by Law No. 167 of 1958 as amended (hereinafter referred to as "EGPC") represented by the Chief Executive Officer, in his capacity.  
Legal Headquarters: 270st, Part 4, New Maadi,  
Cairo.

(First Party)

Second: ----- , a ----- company organized and existing under the laws of ----- represented by the President of the Company or a concerned delegate supported with a power of attorney. ( hereinafter referred to as "-----" or as "CONTRACTOR")  
Legal Headquarters:

(Second Party)

## PREAMBLE

WHEREAS, all minerals including Petroleum, existing in mines and quarries in A.R.E., including the territorial waters, and in the seabed subject to its jurisdiction and extending beyond the territorial waters, are the property of the State; and

WHEREAS, EGPC has applied for an exclusive concession for the Exploration and Exploitation of Petroleum in and throughout the Area referred to in Article II, and described in Annex "A" and shown approximately on Annex "B", which are attached hereto and made part hereof (hereinafter referred to as the "Area") ; and

WHEREAS, "-----" agrees to undertake its obligations provided hereinafter as a CONTRACTOR with respect to the Exploration, Development and Production of Petroleum -----  
--- AREA, ----- ; and

WHEREAS, the GOVERNMENT desires hereby to grant such Concession under this Agreement; and

WHEREAS, the Minister of Petroleum pursuant to the provisions of Law No. 86 of 1956, may enter into a concession agreement with EGPC, and with "-----" as a CONTRACTOR in the said Area.

NOW, THEREFORE, the parties hereto agree as follows:

The previous preamble to this Agreement are hereby made part hereof, complemented and integrated to its provisions.

## ARTICLE I

### DEFINITIONS

- (a) "Exploration" shall include such geological, geophysical, aerial and other surveys as may be contained in the approved Work Programs and Budgets, and the drilling of such shot holes, core holes, stratigraphic tests, holes for the discovery of Petroleum or the appraisal of Petroleum discoveries and other related holes and wells, and the purchase or acquisition of such supplies, materials, services and equipment therefore, all as may be contained in the approved Work Programs and Budgets. The verb "explore" means the act of conducting Exploration.

- (b) "Development" shall include, but not be limited to, all the operations and activities pursuant to approved Work Programs and Budgets under this Agreement with respect to:
- (i) the drilling, plugging, deepening, side tracking, re-drilling, completing, equipping of development wells and the changing of the status of a well, and
  - (ii) design, engineering, construction, installation, servicing and maintenance of equipment, lines, systems facilities, plants and related operations to produce and operate said development wells, taking, saving, treating, handling, storing, transporting and delivering Petroleum, re-pressuring, recycling and other secondary recovery projects, and
  - (iii) transportation, storage and any other work or activities necessary or ancillary to the activities specified in (i) and (ii).
- (c) "Petroleum" means Liquid Crude Oil of various densities, asphalt, Gas, casing head gas and all other hydrocarbon substances that may be found in, and produced, or otherwise obtained and saved from the Area under this Agreement, and all substances that may be extracted there from.
- (d) "Liquid Crude Oil" or "Crude Oil" or "Oil" means any hydrocarbon produced from the Area which is in a liquid state at the wellhead or lease separators or which is extracted from the Gas or casing head gas in a plant. Such liquid state shall exist at sixty degrees Fahrenheit (60°F) and atmospheric pressure of 14.65 PSIA. Such term includes distillate and condensate.
- (e) "Gas" means natural Gas both associated and non-associated, and all of its constituent elements produced from any well in the Area (other than Liquid Crude Oil) and all non-hydrocarbon substances therein. Said term shall include residual gas, that Gas remaining after removal of LPG.

- (f) "LPG" means Liquefied Petroleum Gas, which is a mixture principally of butane and propane liquefied by pressure and temperature.
- (g) A "Barrel" shall consist of forty-two (42) United States gallons, liquid measure, corrected to a temperature of sixty degrees Fahrenheit (60<sup>o</sup>F) at atmospheric pressure of 14.65 PSIA.
- (h) "Commercial Discovery" has the meaning as set forth in Article III ( c ).
- (i)
  - (1) "Commercial Oil Well" means the first well on any geological feature which after testing for a period of not more than thirty (30) consecutive days where practical, but in any event in accordance with sound and accepted Petroleum industry production practices, and verified by EGPC, is found to be capable of producing at the average rate of not less than two thousand (2000) Barrels of Oil per day (BOPD). The date of discovery of a "Commercial Oil Well" is the date on which such well is tested and completed according to the above.
  - (2) "Commercial Gas Well" means the first well on any geological feature which after testing for a period of not more than thirty (30) consecutive days where practical, but in any event in accordance with sound and accepted Petroleum industry production practices and verified by EGPC, is found to be capable of producing at the average rate of not less than fifteen million (15,000,000) standard cubic feet of Gas per day (MMSCFD). The date of discovery of a "Commercial Gas Well" is the date on which such well is tested and completed according to the above.
- (j) "A.R.E." means ARAB REPUBLIC OF EGYPT.
- (k) "Effective Date" means the date on which the text of this Agreement is signed by the GOVERNMENT, EGPC and CONTRACTOR, after the relevant Law is issued.

- (l) (1) "Year" means a period of twelve (12) months according to the Gregorian Calendar.
- (2) "Calendar Year" means a period of twelve (12) months according to the Gregorian Calendar being 1<sup>st</sup> January to 31<sup>st</sup> December.
- (m) (1) "Financial Year" means the GOVERNMENT's financial year according to the laws and regulations of the A.R.E.
- (2) "Tax Year" means the period of twelve (12) months according to the laws and regulations of the A.R.E.
- (n) "CONTRACTOR" could be one company or more (each company to be individually referred to as a "Contractor Member"). Unless modified in accordance with Article XXI herein, CONTRACTOR under this Agreement shall mean -----, ----- and -----.
- (o) An "Affiliated Company" means a company:
  - (i) of which the share capital, conferring a majority of votes at stockholders' meetings of such company, is owned directly or indirectly by a party hereto; or
  - (ii) which is the owner directly or indirectly of share capital conferring a majority of votes at stockholders' meetings of a party hereto; or
  - (iii) of which the share capital conferring a majority of votes at stockholder's meetings of such company and the share capital conferring a majority of votes at stockholders' meetings of a party hereto are owned directly or indirectly by the same company.

For the avoidance of doubt, if CONTRACTOR is comprised of more than one company, Affiliated Company shall mean an Affiliated Company of a CONTRACTOR Member.

- (p) "Exploration Block" shall mean an area, the corner points of which have to be coincident with three (3) minutes by three (3) minutes latitude and longitude divisions, according to the International Grid System where possible or with the existing boundaries of the Area covered by this Concession Agreement as set out in Annex "A".
- (q) "Development Block" shall mean an area, the corner points of which have to be coincident with one ( 1 ) minute by one ( 1 ) minute latitude and longitude divisions, according to the International Grid System where possible or with the existing boundaries of the Area covered by this Concession Agreement as set out in Annex "A".
- (r) "Development Lease(s)" shall mean the Development Block or Blocks covering the geological structure capable of production, the corner points of which have to be coincident with one (1) minute by one (1) minute latitude and longitude divisions according to the International Grid System where possible or with the existing boundaries of the Area covered by this Concession Agreement as set out in Annex "A".
- (s) "Agreement" shall mean this Concession Agreement and its Annexes.
- (t) "Gas Sales Agreement" shall mean a written agreement between EGPC and CONTRACTOR (as sellers) and EGPC or The Egyptian Natural Gas Holding Company "EGAS" or a mutually agreed third party (as buyer), which contains the terms and conditions for Gas sales from a Development Lease entered into pursuant to Article VII (e).
- (u) "Standard Cubic Foot" (SCF) is the amount of Gas necessary to fill one (1) cubic foot of space at atmospheric pressure of 14.65 PSIA at a base temperature of sixty degrees Fahrenheit (60° F).
- (v) "EGAS" means the Egyptian Natural Gas Holding Company a legal entity created by the Prime Minister Decree No. 1009 of 2001 as amended and according to law No. 203 of 1991 as amended.

- (w) "Development Plan" means a plan which on high level basis and covering one (1) year or more , sets out the strategic framework for the efficient exploitation of the reserves in the Area and describes the selected development concept required to deliver life of field production profiles used to support the requirements of domestic and external markets of Oil , Gas and condensate .The Development Plan outlines the activities to be conducted during the phases of Development and Exploration within Development Lease Blocks.
- (x) "Development Work Program " means those planed physical multi-disciplinary activities (including but not limited to drilling, engineering, projects, subsurface) required to be undertaken within a Financial Year to deliver the Production upon the agreed date.
- (y) "BTU" British Thermal Unit means the amount of energy required to raise the temperature of one (1) pound of pure water by one (1 ° F) degree Fahrenheit from sixty degrees Fahrenheit(60° F) to sixty one degrees Fahrenheit(61 ° F) at a constant pressure of 14.65 PSIA.
- (z) 1. "Commercial Production" means Petroleum produced and saved for regular shipment of Crude Oil or regular Gas deliveries.
2. "Commercial Production Commencement Date" means the date on which the first regular shipments of Crude Oil or first regular deliveries of Gas are made.

## ARTICLE II

### ANNEXES TO THE AGREEMENT

**Annex "A"** is a description of the Area covered and affected by this Agreement, hereinafter referred to as the "Area".

**Annex "B"** is a provisional illustrative map on the scale of approximately 1: indicating the Area covered and affected by this Agreement and described in Annex "A".

**Annex "C-1"** is the form of a Letter of Guaranty to be submitted by CONTRACTOR to EGPC at least one (1) day before the time of signature by the Minister of Petroleum of this Agreement, for the sum of ----- million U.S. Dollars (\$-----), guaranteeing the execution of CONTRACTOR's minimum Exploration obligations hereunder for the initial ----- year Exploration period. In case CONTRACTOR extends the initial Exploration Period for ----- additional successive period(s) of ----- years, in accordance with Article III (b) of this Agreement, similar Letter(s) of Guaranty shall be issued and be submitted by CONTRACTOR on the day the CONTRACTOR exercises its option to extend. The Letter of Guaranty shall be for the sum of ----- million U.S. Dollars (\$-----) less in this/these instance(s) any excess expenditures of the preceding Exploration period permitted for carry forward in accordance with Article IV (b) third paragraph of this Agreement. In case of any Shortfall ( the difference between the amount of CONTRACTOR's financial obligation of any Exploration period minus the total amount approved by EGPC for the same concerned obligation period), plus any carry forward approved by EGPC from the previous period, if any , EGPC shall notify CONTRACTOR in writing by the value of such shortfall . Within fifteen (15) days from the date of this notification, CONTRACTOR shall transfer the amount of the shortfall to EGPC's account and if CONTRACTOR did not transfer this shortfall within the mentioned fifteen (15) days, EGPC has the right to liquidate the concerned letter of Guaranty up to the amount of the shortfall. Each of the ----- (---) Letters of Guaranty shall remain effective for six (6) months after the end of the Exploration period for which it has been issued except as it may be released prior to that time in accordance with the terms thereof.

The letters of Guaranty mentioned above shall be reduced quarterly by Exploration Expenditures incurred and paid by CONTRACTOR on operations and approved by EGPC for the concerned Exploration period.

The CONTRACTOR has the right to submit a Production letter of Guarantee in the form specified in Annex (C-2) or a letter entitles EGPC to solidify from the CONTRACTORS dues an amount equal to the financial commitment of the then current phase.



**Annex "D"** is the form of a Charter of the Operating Company to be formed as provided for in Article VI hereof.

**Annex "E"** is the Accounting Procedure.

**Annex "F"** is a current map of the National Gas Pipeline Grid System established by the GOVERNMENT.

The point of delivery for Gas shall be agreed upon by EGPC and CONTRACTOR under a Gas Sales Agreement, which point of delivery shall be located at the flange connecting the Development Lease Pipeline to the nearest point on the National Gas Pipeline Grid System as depicted in Annex "F" or as otherwise agreed by EGPC and CONTRACTOR.

Annexes "A", "B", "C", "D", "E" and "F" to this Agreement are hereby made part hereof, and they shall be considered as having equal force and effect with the provisions of this Agreement.

### ARTICLE III GRANT OF RIGHTS AND TERM

The GOVERNMENT hereby grants EGPC and CONTRACTOR subject to the terms, covenants and conditions set out in this Agreement, which insofar as they are contrary to or inconsistent with any provisions of Law No. 66 of 1953, as amended, shall have the force of Law, an exclusive concession in and to the Area described in Annexes "A" and "B".

- (a) The GOVERNMENT shall own and be entitled, as hereinafter provided, to a royalty in cash or in kind of ten percent (10%) of the total quantity of Petroleum produced and saved from the Area during the Development period including renewal. Said royalty shall be borne and paid by EGPC and shall not be the obligation of CONTRACTOR. The payment of royalties by EGPC shall not be deemed to result in income attributable to the CONTRACTOR.

In case CONTRACTOR dispose all or part of its share of production sharing Gas and excess Cost Recovery Gas, if any, by himself to local market and after obtaining the competent authorities' approval in A.R.E., CONTRACTOR shall pay to EGPC an amount equal to the royalty entitled to The GOVERNMENT in respect of such Gas, the payment of such royalties by CONTRACTOR shall be deemed to be non-recoverable cost.

(b) An initial Exploration period of ----- years shall start from the Effective Date. ----- successive extension(s) to the initial Exploration period, of ----- years respectively, shall be granted to CONTRACTOR at its option, upon not less than thirty (30) days prior written notice to EGPC, such notice to be given not later than the end of the then current Exploration period, in case it is extended pursuant to the provisions of Article V (a), and subject only to its having fulfilled its obligations hereunder for that period. This Agreement shall be terminated if neither a Commercial Oil Discovery nor a Commercial Gas Discovery is established by the end of the ----- year of the Exploration period, in case it is extended pursuant to Article V (a). The election by EGPC to undertake a sole risk venture under paragraph (c) shall not extend the Exploration period nor affect the termination of this Agreement as to CONTRACTOR.

(c) Commercial Discovery:

- (i) A Commercial Discovery - whether of Oil or Gas - may consist of one producing reservoir or a group of producing reservoirs which is worthy of being developed commercially. After discovery of a Commercial Oil or Gas Well CONTRACTOR shall, unless otherwise agreed upon with EGPC, undertake as part of its Exploration program the appraisal of the discovery by drilling one or more appraisal wells, to determine whether such discovery is worthy of being developed commercially, taking into consideration the recoverable reserves, production, pipeline and terminal facilities required, estimated Petroleum prices, and all other relevant technical and economic factors.
- (ii) The provisions laid down herein postulate the unity and indivisibility of the concepts of Commercial Discovery and Development Lease. They shall apply uniformly to Oil and Gas unless otherwise specified.

(iii) CONTRACTOR shall give notice of a Commercial Discovery to EGPC immediately after the discovery is considered by CONTRACTOR to be worthy of commercial development but in any event with respect to a Commercial Oil Well not later than thirty (30) days following the completion of the second appraisal well or twelve (12) months following the date of the discovery of the Commercial Oil Well, whichever is earlier or with respect to a Commercial Gas Well not later than twenty four (24) months following the date of the discovery of the Commercial Gas Well (unless EGPC agrees that such period may be extended) except that CONTRACTOR shall also have the right to give such notice of Commercial Discovery with respect to any reservoir or reservoirs even if the well or wells thereon are not "Commercial" within the definition of "Commercial Well" if, in its opinion, a reservoir or a group of reservoirs, considered collectively, could be worthy of commercial development.

It is understood that, any Crude Oil produced from an under-testing well in the Area before it is converted to a Development Lease, either considered Commercial or non-commercial Well, and not used in petroleum operations, is 100% owned by EGPC and not subject to Article VII.

CONTRACTOR may also give a notice of a Commercial Oil Discovery in the event it wishes to undertake a Gas Recycling Project.

A notice of Commercial Gas Discovery shall contain all detailed particulars of the discovery and especially the area of Gas reserves, the estimated production potential and profile and field life.

Within sixty (60) days following receipt of a notice of a Commercial Oil or Gas Discovery, EGPC and CONTRACTOR shall meet and review all appropriate data with a view to mutually agreeing upon the existence of a Commercial Discovery. The date of Commercial Discovery shall be the date EGPC and CONTRACTOR jointly agree in writing that a Commercial Discovery exists.

- (iv) If Crude Oil or Gas is discovered but is not deemed by CONTRACTOR to be a Commercial Oil / Gas Discovery under the above provisions of this paragraph (c), or one (1) month after the expiration of the period specified above within which CONTRACTOR can give notice of a Commercial Oil/ Gas Discovery, or thirteen (13) months after the completion of a well not considered by CONTRACTOR to be a "Commercial Oil Well" or after the expiration of twenty five (25) months after the completion of a well not considered by CONTRACTOR to be a "Commercial Gas Well", EGPC shall have the right, following sixty (60) days notice in writing to CONTRACTOR, at its sole cost, risk and expense, to develop, produce and dispose of all Crude Oil or Gas from the geological feature on which the well has been drilled. Said notice shall state the specific area covering said geological feature to be developed, the wells to be drilled, the production facilities to be installed and EGPC's estimated cost thereof. Within thirty (30) days after receipt of said notice CONTRACTOR may, in writing, elect to develop such area as provided for in the case of Commercial Discovery hereunder. In such event all terms of this Agreement shall continue to apply to the specified area.

If CONTRACTOR elects not to develop such area, the specific area covering said geological feature shall be set aside for sole risk operations by EGPC, such area to be mutually agreed upon by EGPC and CONTRACTOR on the basis of good Petroleum industry practice. EGPC shall be entitled to perform or in the event Operating Company has come into existence, to have Operating Company perform such operations for the account of EGPC and at EGPC's sole cost, risk and expense or by any other means deemed to be appropriate by EGPC for developing such discovery. When EGPC has recovered from the Crude Oil / Gas produced from such specific area a quantity of Crude Oil/Gas equal in value to three hundred percent (300 %) of the cost it has incurred in carrying out the sole risk operations. CONTRACTOR can have the option, only in the event of EGPC's approval or in case there has been a separate Commercial Oil / Gas Discovery, elsewhere within the Area, to share in further development and production of that specific area upon paying EGPC one hundred percent (100%) of such costs incurred by EGPC.

Such one hundred percent (100%) payment shall not be recovered by CONTRACTOR. Immediately following such payment the specific area shall either (i) revert to the status of an ordinary Development Lease under this Agreement and thereafter shall be operated in accordance with the terms hereof; or (ii) alternatively, in the event that at such time EGPC or its Affiliated Company is conducting Development operations in the area at its sole expense and EGPC elects to continue operating, the area shall remain set aside and CONTRACTOR shall only be entitled to its production sharing percentages of the Crude Oil / Gas as specified in Article VII (b). The sole risk Crude Oil/Gas shall be valued in the manner provided in Article VII (c). In the event of any termination of this Agreement under the provisions of Article III (b), this Agreement shall, however, continue to apply to EGPC's operations of any sole risk venture hereunder, although such Agreement shall have been terminated with respect to CONTRACTOR pursuant to the provisions of Article III (b).

**(d) Conversion to a Development Lease:**

(i) Following a Commercial Oil Discovery or a Commercial Gas Discovery and after submitting a Development Plan, the extent of the whole area capable of production to be covered by a Development Lease shall be mutually agreed upon by EGPC and CONTRACTOR and be subject to the approval of the Minister of Petroleum. Such area shall be converted automatically into a Development Lease without the issue of any additional legal instrument or permission. In case CONTRACTOR did not fulfill its commitment to submit the Oil / Gas Development Lease documentations to EGPC, in order to issue the Development Lease related to that discovery, within one (1) year from the date EGPC and CONTRACTOR agree in writing that a Commercial Discovery exists, CONTRACTOR shall be considered assignor without charge for the area dedicated for issuing such Development Lease. EGPC shall have the right to develop, produce and dispose all the Petroleum produced from such assigned area in the manner it deems appropriate without any further legal procedures, the CONTRACTOR shall have no right related to the production and has no right to have recourse against EGPC for compensation or expenditures or costs.

(ii) Following the conversion of an area to a Development Lease based on a Commercial Gas Discovery (or upon the discovery of Gas in a Development Lease granted following a Commercial Oil Discovery), EGPC and CONTRACTOR shall endeavor with diligence to find adequate markets capable of absorbing the production of Gas and with respect to the local markets, EGPC shall advise CONTRACTOR of the potential outlets for such Gas and the expected annual schedule of demand. Thereafter, EGPC and CONTRACTOR shall meet with a view to assessing whether the outlets for such Gas and other relevant factors warrant the Development and production of the Gas and in case of agreement, the Gas thus made available shall be disposed of to EGPC or EGAS under a long-term Gas Sales Agreement in accordance with and subject to the conditions set forth in Article VII.

(iii) The Development period of each Development Lease shall be as follows:

(aa) In respect of a Commercial Oil Discovery, twenty (20) years from the date of the Minister's of Petroleum approval of the Development Lease plus the Extension Period (as defined below) provided that, in the event that, subsequent to the conversion of a Commercial Oil Discovery into a Development Lease, Gas is discovered in the same Development Lease and is used or is capable of being used locally or for export hereunder, the period of the Development Lease shall be extended only with respect to such Gas, LPG extracted from such Gas, and Crude Oil in the form of condensate produced with such Gas for twenty (20) years from the date of the first deliveries of Gas locally or for export plus the Extension Period (as defined below) provided that the duration of such Development Lease based on a Commercial Oil Discovery may not be extended beyond thirty (30) years from the date of the Minister's of Petroleum approval of the Oil Development Lease.

CONTRACTOR shall immediately notify EGPC of any Gas Discovery but shall not be required to apply for a new Development Lease in respect of such Gas.

(bb) In respect of a Commercial Gas Discovery, twenty (20) years from the date of the Minister's of Petroleum approval of the Development Lease plus the Extension Period (as defined below) provided that, if subsequent to the conversion of a Commercial Gas Discovery into a Development Lease, Crude Oil is discovered in the same Development Lease, CONTRACTOR's share of such Crude Oil from the Development Lease (except LPG extracted from Gas or Crude Oil in the form of condensate produced with Gas) and Gas associated with such Crude Oil shall revert entirely to EGPC upon the lapse of twenty (20) years from the discovery date of such Crude Oil plus the Extension Period (as defined below).

Notwithstanding, anything to the contrary under this Agreement, the duration of Development Lease based on a Commercial Gas Discovery shall in no case exceed thirty (30) years from the date of the Minister's of Petroleum approval of the Gas Development Lease.

CONTRACTOR shall immediately notify EGPC of any Oil Discovery but shall not be required to apply for a new Development Lease in respect of such Crude Oil.

The " Extension Period" shall mean a period of five (5) years which may be elected by CONTRACTOR upon six (6) months written request sent by CONTRACTOR to EGPC prior to the expiry of the relevant twenty (20) year period supplemented by a Development Plan including technical studies, evaluation of production, expected levels of production during Extension period, CONTRACTOR's obligations and relevant economic consideration. This Extension period is subject to the approval of EGPC and the Minister of Petroleum.

(e) Development operations shall upon the issuance of a Development Lease granted following a Commercial Oil Discovery, be started promptly by Operating Company and be conducted in accordance with good oil field practices and accepted petroleum engineering principles, until the field is considered to be fully developed. It being understood that if

associated Gas is not utilized, EGPC and CONTRACTOR shall negotiate in good faith on the best way to avoid impairing the production in the interests of the parties. In case CONTRACTOR , through the Operating Company ,did not fulfill his obligations regarding the execution of the Development Plan and did not start producing Crude Oil ,in commercial regular shipments , within four (4) years from the Development Lease approval date, CONTRACTOR shall be considered assignor without charge for the Development Lease and for all its rights, privileges related to such area , EGPC shall have the right to develop, produce, and dispose all Crude Oil produced from such assigned area by any means deems to be appropriate without any further legal procedures, and CONTRACTOR shall have no right related to the production and shall have no right to have recourse against EGPC for any compensation, expenditures or costs.

In the event no Commercial deliveries of Gas in accordance with the mentioned Gas Sales Agreement/scheme within four (4) years from the approval date of the Development Lease, CONTRACTOR shall be considered assignor without charge for the Development Lease and for all its rights, privileges, related to such area , EGPC shall have the right to develop, produce, and dispose all Gas produced from such assigned area by any means deems to be appropriate without any further legal procedures, and CONTRACTOR shall have no right related to the production and shall have no right to have recourse against EGPC for any compensation, expenditures or costs.

In the event no Commercial Production of Oil in regular shipments or Gas deliveries from any Development Block in the Development Lease within four (4) years from the date of commencement of Commercial Production for Oil or from the date of first deliveries of Gas locally or for export in such Development Lease, such Development Block shall



immediately be relinquished, unless there is a Commercial Oil Discovery on the Development Lease based on Gas or a Commercial Gas Discovery on the Development Lease based on Oil. Each Block in a Development Lease being partly within the radius of drainage of any producing well shall be considered as participating in the Commercial Production referred to above.

Every four (4) years EGPC shall review the Development Blocks of Oil Development Leases from the date of commencement of Commercial Production and/or Gas from the date of the first regular Gas deliveries locally or for export, for immediate relinquish for any non-producing block or any block that does not participate in production( unless otherwise agreed by EGPC ).

In case the production has stopped from any well, and the reproduction hasn't started within a period of maximum one (1) year from the date of such stop, a revision for the Development Lease blocks will take place in order to relinquish the Development Blocks not producing or not contributing to production from such well (unless EGPC agrees to extend such period).

Development operations in respect of Gas and Crude Oil in the form of condensate or LPG to be produced with or extracted from such Gas shall, upon the signature of a Gas Sales Agreement or commencement of a scheme to dispose of the Gas, whether for export as referred to in Article VII or otherwise, be started promptly by Operating Company and be conducted in accordance with good Gas field practices and accepted Petroleum engineering principles and the provisions of such agreement or scheme. In the event no Commercial Production of Gas is established in accordance with such Gas Sales Agreement or scheme, the Development Lease relating to such Gas shall be relinquished, unless otherwise agreed upon by EGPC.

If, upon application by CONTRACTOR it is recognized by EGPC that Crude Oil or Gas is being drained from the Exploration Block under this Agreement into a Development Block on an adjoining concession area held by CONTRACTOR, the Block being drained shall be considered as participating in the Commercial Production of the

Development Block in question and the Block being drained shall be converted into a Development Lease with the ensuing allocation of costs and production (calculated from the Effective Date or the date such drainage occurs, whichever is later) between the two Concession Areas. The allocation of such costs and production under each Concession Agreement shall be in the same portion that the recoverable reserves in the drained geological structure underlying each Concession Area bears to the total recoverable reserves of such structure underlying both Concession Areas. The production allocated to a concession area shall be priced according to the concession agreement covering that concession area.

In case of failure by the CONTRACTOR in this Agreement and the contractor in adjoining concession area to agree on the allocation of costs and/or production for such separate Development Leases under each concession area, such disagreement shall be resolved by expert determination, the expert to be agreed upon by the two contractors. EGPC shall have the right to interfere and induce the contractors to fully cooperate and resolve the drainage matter in expedient manner as per the expert decision, such that neither contractor shall be unjustifiably enriched. The cost of the expert shall in no event be recovered.

(f) CONTRACTOR shall bear and pay all the costs and expenses required in carrying out all the operations under this Agreement but such costs and expenses shall not include any interest on investment. CONTRACTOR shall look only to the Petroleum to which it is entitled under this Agreement to recover such costs and expenses. Such costs and expenses shall be recoverable as provided in Article VII. During the term of this Agreement and its renewal, the total production achieved in the conduct of such operations shall be divided between EGPC and CONTRACTOR in accordance with the provisions of Article VII.

(g) (1) Unless otherwise provided, CONTRACTOR shall be subject to Egyptian income tax laws and shall comply with the requirements of such laws with respect to the filing of returns, the assessment of tax, and keeping

and showing of books and records.

- (2) CONTRACTOR shall be liable to prepare the tax return, that only the tax authority shall be entitled to audit. CONTRACTOR shall submit the tax return to EGPC twenty five (25) days prior to the due date of submitting thereof to the tax authority. EGPC shall have the right to review the tax return in order to accept the tax calculation therein. EGPC shall provide comments on such return within fifteen (15) days of the date of receiving the tax return from CONTRACTOR. In any case CONTRACTOR shall be responsible for submitting the tax return to the tax authority within the due date.
- (3) CONTRACTOR's annual income for Egyptian income tax purposes under this Agreement shall be an amount calculated as follows:

The total of the sums received by CONTRACTOR from the sale or other disposition of all Petroleum acquired by CONTRACTOR pursuant to Article VII (a) and (b);

Reduced by:

- (i) The costs and expenses of CONTRACTOR;
- (ii) The value as determined according to Article VII (c), of EGPC's share of the Excess Cost Recovery Petroleum repaid to EGPC in cash or in kind, if any,

Plus:

An amount equal to CONTRACTOR's Egyptian income taxes grossed up in the manner shown in Article VI of Annex "E".

For purposes of above tax deductions in any Tax Year, Article VII (a) shall apply only in respect of classification of

costs and expenses and rates of amortization, without regard to the percentage limitation referred to in the first paragraph of Article VII (a) (1). All costs and expenses of CONTRACTOR in conducting the operations under this Agreement which are not controlled by Article VII (a) as above qualified shall be deductible in accordance with the provisions of the Egyptian Income Tax Law.

- (4) EGPC shall assume, pay and discharge, in the name and on behalf of CONTRACTOR, CONTRACTOR's Egyptian income tax out of EGPC's share of the Petroleum produced and saved and not used in operations under Article VII. All taxes paid by EGPC in the name and on behalf of CONTRACTOR shall be considered income to CONTRACTOR.

In case CONTRACTOR dispose all or part of its share of production sharing Gas and excess Cost Recovery Gas, if any, by itself to local market and after obtaining the competent authorities' approval in A.R.E., CONTRACTOR shall bear and pay to EGPC an amount equals to the CONTRACTOR's Egyptian income tax in respect of such Gas, the payment of such tax by CONTRACTOR shall neither be considered as income nor as recoverable cost to CONTRACTOR.

- (5) EGPC shall furnish to CONTRACTOR the proper official receipts evidencing the payment of CONTRACTOR's Egyptian income tax for each Tax Year within ninety (90) days following the receipt by EGPC of CONTRACTOR's tax declaration for the preceding Tax Year. Such receipts shall be issued by the proper Tax Authorities and shall state the amount and other particulars customary for such receipts.
- (6) As used herein, Egyptian Income Tax shall be inclusive of all income taxes payable in the A.R.E. (including tax on tax) such as the tax on income from movable capital and the tax on profits from commerce and industry and inclusive of taxes based on income or profits including all dividends, withholding with respect to shareholders and other taxes imposed by the GOVERNMENT of A.R.E. on the distribution of income or profits by CONTRACTOR.
- (7) In calculating its A.R.E. income taxes, EGPC shall be entitled to deduct all royalties paid by EGPC to the GOVERNMENT

and CONTRACTOR's Egyptian income taxes paid by EGPC on CONTRACTOR's behalf.

ARTICLE IV  
WORK PROGRAM AND EXPENDITURES  
DURING EXPLORATION PERIOD

- (a) CONTRACTOR shall commence Exploration operations hereunder not later than six (6) months after the Effective Date. EGPC shall make available for CONTRACTOR's use all seismic, wells and other Exploration data in EGPC's possession with respect to the Area as EGPC is entitled to so do.
- (b) The initial Exploration period shall be ----- years. CONTRACTOR may extend this Exploration period for ----- successive extension period(s) of ----- years respectively, in accordance with Article III (b), upon at least thirty (30) days prior written notice to EGPC, subject to its expenditure of its minimum Exploration obligations and of its fulfillment of the drilling obligations hereunder, for the then current Exploration period.

CONTRACTOR shall spend a minimum of ----- million U.S. Dollars (\$-----) on Exploration operations and activities related thereto during the initial ----- year Exploration period; provided that CONTRACTOR shall acquire ----- and drill ----- (-----) wells. For the ----- --- year extension period that CONTRACTOR elects to extend beyond the initial Exploration period, CONTRACTOR shall spend a minimum of ----- million U.S. Dollars (\$----- -----). During the extension period(s) that CONTRACTOR elects to extend beyond the initial Exploration period, CONTRACTOR shall drill ----- (-----) wells.

Should CONTRACTOR spend more than the minimum amount required to be expended or drill more wells than the minimum required to be drilled during the initial ----- year Exploration period, or during any period thereafter the excess may be subtracted from the minimum amount of money required to be expended by CONTRACTOR or minimum number of wells required to be drilled during any succeeding Exploration period, as the case may be.

EGPC may approve CONTRACTOR's request to enter the succeeding Exploration period in the event the CONTRACTOR fail to fulfill any of its technical obligations of the then current Exploration period subject to its fulfilment of the minimum financial obligations for such period.

CONTRACTOR shall be allowed to enter the succeeding Exploration period, the technical obligation would be carried forward and CONTRACTOR should submit a separate letter of guarantee with the value of the technical obligation which shall be valid till the end of the succeeding Exploration period. Such letter of guarantee cannot be reduced by any other expenses that do not relate to the obligation it guarantees.

Such letter of guarantee shall not be returned except after the execution of the carried forward obligation. EGPC shall have the right to liquidate the letter of guarantee in case the carried forward obligation is not executed, sixty (60) days prior to the end of the succeeding Exploration period.

In case CONTRACTOR surrenders its Exploration rights under this Agreement as set forth above before or at the end of the ----- year of the initial Exploration period, having expended less than the total sum of ----- million U.S. Dollars (\$-----) on Exploration or in the event at the end of the ----- year, CONTRACTOR has expended less than said sum in the Area, an amount equal to the difference between the said ----- million U.S. Dollars (\$-----) and the amount actually spent on Exploration shall be paid by CONTRACTOR to EGPC at the time of surrendering or within six (6) months from the end of the ----- year of the initial Exploration period, as the case may be. Any expenditure deficiency by CONTRACTOR at the end of any Extension period for the reasons above noted shall similarly result in a payment by CONTRACTOR to EGPC of such deficiency, such deficiency shall be unrecoverable. Provided this Agreement is still in force as to CONTRACTOR, CONTRACTOR shall be entitled to recover any such payments as Exploration Expenditure in the manner provided for under Article VII in the event of Commercial Production.

Without prejudice to Article III (b), in case no Commercial Oil Discovery is established or no notice of Commercial Gas Discovery is given by the end of the ----- year, as may be extended pursuant to Article V (a) or in case CONTRACTOR surrenders the Area under this Agreement prior to such time, EGPC shall not bear any of the aforesaid expenses spent by CONTRACTOR.

- (c) At least four (4) months prior to the beginning of each Financial Year or at such other times as may mutually be agreed to by EGPC and CONTRACTOR, CONTRACTOR shall prepare an Exploration Work Program and Budget for the Area setting forth the Exploration operations which CONTRACTOR proposes to carry out during the ensuing Year.

The Exploration Work Program and Budget shall be reviewed by a joint committee to be established by EGPC and CONTRACTOR after the Effective Date of this Agreement. This Committee, hereinafter referred to as the "Exploration Advisory Committee", shall consist of six (6) members, three (3) of whom shall be appointed by EGPC and three (3) by CONTRACTOR. The Chairman of the Exploration Advisory Committee shall be designated by EGPC from among the members appointed by it. The Exploration Advisory Committee shall review and give such advice as it deems appropriate with respect to the proposed Work Program and Budget. Following review by the Exploration Advisory Committee, CONTRACTOR shall make such revisions as CONTRACTOR deems appropriate and submit the Exploration Work Program and Budget to EGPC for its approval.

Following such approval, it is further agreed that:

- (i) CONTRACTOR shall not substantially revise or modify said Work Program and Budget nor reduce the approved budgeted expenditure without the approval of EGPC;
- (ii) In the event of emergencies involving danger of loss of lives or property, CONTRACTOR may expend such additional unbudgeted amounts as may be required to alleviate such danger. Such expenditure shall be considered in all aspects as Exploration Expenditure and shall be recovered pursuant to the provisions of Article VII hereof.

- (d) CONTRACTOR shall advance all necessary funds for all materials, equipment, supplies, personnel administration and operations pursuant to the Exploration Work Program and Budget and EGPC shall not be responsible to bear or repay any of the aforesaid costs.
- (e) CONTRACTOR shall be responsible for the preparation and performance of the Exploration Work Program which shall be implemented in a workmanlike manner and consistent with good industry practices.

Except as is appropriate for the processing of data, specialized laboratory engineering and development studies thereon, to be made in specialized centers outside A.R.E. subject to EGPC's approval, all geological and geophysical studies as well as any other studies related to the performance of this Agreement, shall be made in the A.R.E.

CONTRACTOR shall entrust the management of Exploration operations in the A.R.E. to its technically competent General Manager and Deputy General Manager. The names of such Manager and Deputy General Manager shall, upon appointment, be forthwith notified to the GOVERNMENT and to EGPC. The General Manager and, in his absence, the Deputy General Manager shall be entrusted by CONTRACTOR with sufficient powers to carry out immediately all lawful written directions given to them by the GOVERNMENT or its representative under the terms of this Agreement. All lawful regulations issued or hereafter to be issued which are applicable hereunder and not in conflict with this Agreement shall apply to CONTRACTOR.

- (f) CONTRACTOR shall supply EGPC, within thirty (30) days from the end of each calendar quarter, with a Statement of Exploration activity showing costs incurred by CONTRACTOR during such quarter. CONTRACTOR's records and necessary supporting documents shall be available for inspection by EGPC at any time during regular working hours for three (3) months from the date of receiving each statement.

Within the three (3) months from the date of receiving such Statement, EGPC shall advise CONTRACTOR in writing if it considers:



- (1) that the record of costs is not correct; or
- (2) that the costs of goods or services supplied are not in line with the international market prices for goods or services of similar quality supplied on similar terms prevailing at the time such goods or services were supplied, provided however, that purchases made and services performed within the A.R.E. shall be subject to Article XXVI; or
- (3) that the condition of the materials furnished by CONTRACTOR does not tally with their prices; or
- (4) that the costs incurred are not reasonably required for operations.

CONTRACTOR shall confer with EGPC in connection with the problem thus presented, and the parties shall attempt to reach a settlement which is mutually satisfactory.

Any reimbursement due to EGPC out of the Cost Recovery Petroleum as a result of reaching agreement or of an arbitral award shall be promptly made in cash to EGPC, plus simple interest at LIBOR plus two and half percent (2.5 %) per annum from the date on which the disputed amount(s) would have been paid to EGPC according to Article VII (a) (2) and Annex "E" of this Agreement (i.e., the date of rendition of the relevant Cost Recovery Statement) to the date of payment. The LIBOR rate applicable shall be the average of the figure or figures published by the Financial Times representing the mid-point of the rates (bid and ask) applicable to one month U.S. Dollars deposits in the London Interbank Eurocurrency Market on each fifteenth (15<sup>th</sup>) day of each month occurring between the date on which the disputed amount(s) would have been paid to EGPC and the date on which it is settled.

If the LIBOR rate is available on any fifteenth (15<sup>th</sup>) day but is not published in the Financial Times in respect of such day for any reason, the LIBOR rate chosen shall be that offered by Citibank N.A. to other leading banks in the London Interbank Eurocurrency Market for one month U.S. Dollar deposits.

If such fifteenth (15<sup>th</sup>) day is not a day on which LIBOR rates are quoted in the London Interbank Eurocurrency Market, the LIBOR rate to be used shall be that quoted on the next following day on which such rates are quoted.

If within the time limit of the three (3) month period provided for in this paragraph, EGPC has not advised CONTRACTOR of its objection to any Statement, such Statement shall be considered as approved.

- (g) CONTRACTOR shall supply all funds necessary for its operations in the A.R.E. under this Agreement in freely convertible currency from abroad. CONTRACTOR shall have the right to freely purchase Egyptian currency in the amounts necessary for its operations in the A.R.E. from EGPC or from any bank authorized by the GOVERNMENT to conduct foreign currency exchanges. Priority shall be given to EGPC to purchase the foreign currencies from CONTRACTOR at the same applicable rate and date as such currencies may be purchased from the National Bank of Egypt.
- (h) EGPC is authorized to advance to CONTRACTOR the Egyptian currency required for the operations under this Agreement against receiving from CONTRACTOR an equivalent amount of U.S. Dollars at the official A.R.E. rate of exchange, such amount in U.S. Dollars shall be deposited in an EGPC account abroad with a correspondent bank of the National Bank of Egypt, Cairo. Withdrawals from said account shall be used for financing EGPC's and its Affiliated Companies' foreign currency requirements subject to the approval of the Minister of Petroleum.

## ARTICLE V

### MANDATORY AND VOLUNTARY RELINQUISHMENTS

#### (a) MANDATORY:

At the end of the ----- (-----) year after the Effective Date hereof, CONTRACTOR shall relinquish to the GOVERNMENT a total of ----- percent ( ----- %) of the original Area on the Effective date not then converted to a Development Lease or Leases "Area subject to relinquish". Such relinquishment shall be in a single unit of whole Exploration Blocks not converted to Development Leases unless otherwise agreed upon between EGPC and CONTRACTOR

so as to enable the relinquishment requirements to be precisely fulfilled.

Subject to the approval of the Minister of Petroleum. During the next ----- (--) years Exploration period, CONTRACTOR may retain the "Area subject to relinquish" mentioned above, CONTRACTOR shall submit at least six (6) months pre-notification to EGPC, including the additional activities to be undertaken (drilling one well, at least) in the "Area subject to relinquish", during the next ----- (--) Exploration period that CONTRACTOR elects to extend beyond the initial Exploration period, provided that CONTRACTOR shall submit a statement of costs and expenses of such additional activities, It is understood that CONTRACTOR is committed to such financial and technical commitments in addition to the Exploration commitments related to the second ----- (---) Exploration period according to Article IV (b), provisions of Article IV of this Agreement shall be applied, CONTRACTOR shall submit a letter of guarantee with an equal amount to the costs of such additional activities in the form specified in Annex (c) of this Agreement, and shall also pay an unrecoverable bonus for retaining "the Area subject to relinquish".

At the end of the ----- (-----) year after the Effective Date hereof, CONTRACTOR shall relinquish to the GOVERNMENT an additional ----- percent (-----%) of the original Area on the Effective date not then converted to a Development Lease or Leases. CONTRACTOR shall also relinquish the "Area subject to relinquish" retained pursuant to the above mentioned paragraph, excluding the area(s) converted to Development Lease/Leases. Such relinquishment shall be in a single unit of whole Exploration Blocks not converted to Development Leases unless otherwise agreed upon between EGPC and CONTRACTOR so as to enable the relinquishment requirements to be precisely fulfilled. CONTRACTOR may retain the above mentioned additional ----- percent (-----%) area and/or the area retained during the previous Exploration period, during the next ----- (--) year Exploration period that CONTRACTOR elects to extend beyond the second Exploration period, subject to the approval of the Minister of

Petroleum and pursuant to the terms and conditions mentioned above.

( this paragraph shall be added in case there are 3 exploration periods )

Without prejudice to Articles III and XXIII and the last three paragraphs of this Article V (a), at the end of the ----- year of the Exploration period, CONTRACTOR shall relinquish the remainder of the Area not then converted to Development Leases.

It is understood that at the time of any relinquishment the areas to be converted into Development Leases and which are submitted to the Minister of Petroleum for his approval according to Article III (d) shall, subject to such approval, be deemed converted to Development Leases.

CONTRACTOR shall not be required to relinquish any Exploration Block or Blocks on which a Commercial Oil or Gas Well is discovered before the period of time referred to in Article III (c) given to CONTRACTOR to determine whether such Well is a Commercial Discovery worthy of Development or to relinquish an Exploration Block in respect of which a notice of Commercial Gas Discovery has been given to EGPC subject to EGPC's right to agree on the existence of a Commercial Discovery pursuant to Article III (c), and without prejudice to the requirements of Article III (e).

In the event at the end of the initial Exploration period or the successive extension(s) of the initial Exploration period, a well is actually drilling or testing, CONTRACTOR shall be allowed up to six (6) months to enable it to discover a Commercial Oil or Gas Well or to establish a Commercial Discovery, as the case may be. However, any such extension of up to six (6) months shall reduce the length of the next succeeding Exploration period, as applicable, by that amount.

(b) VOLUNTARY:

CONTRACTOR may, voluntarily, during any period relinquish all or any part of the Area in whole Exploration Blocks or

parts of Exploration Blocks provided that at the time of such voluntary relinquishment its Exploration obligations under Article IV (b) have been satisfied for such period.

Any relinquishments hereunder shall be credited toward the mandatory provisions of Article V (a) above.

Following Commercial Discovery, EGPC and CONTRACTOR shall mutually agree upon any area to be relinquished thereafter, except for the relinquishment provided for above at the end of the total Exploration period.

At the time of relinquishment of all or any part of the Concession Area ,CONTRACTOR shall undertake and be committed to restore the Area as it was by the time CONTRACTOR had received it, by removing , for example but not limited to , marine platforms , wells , pipelines etc. , or in a condition demanded by EGPC upon relinquishment .

## ARTICLE VI OPERATIONS AFTER COMMERCIAL DISCOVERY

- (a) On Commercial Discovery, EGPC and CONTRACTOR may form in the A.R.E. an operating company pursuant to Article VI (b) and Annex (D) (hereinafter referred to as "Operating Company") which company shall be named by mutual agreement between EGPC and CONTRACTOR and such name shall be subject to the approval of the Minister of Petroleum. Said company shall be private sector company, in which EGPC and CONTRACTOR each contribute by fifty percent (50%). Operating Company shall be subject to the laws and regulations in force in the A.R.E. to the extent that such laws and regulations are not inconsistent with the provisions of this Agreement or the Charter of Operating Company.

However, Operating Company and CONTRACTOR shall, for the purpose of this Agreement, be exempted from the following laws and regulations as now or hereafter amended or substituted:

- Law No. 48 of 1978, on the employee regulations of public sector companies;

- Law No. 159 of 1981, promulgating the law on joint stock companies, partnership limited by shares and limited liability companies;
- Law No. 97 of 1983 promulgating the law concerning public sector organizations and companies;
- Law No. 203 of 1991 promulgating the law on public business sector companies; and
- Provisions of part 2 of Chapter 6 of Law No. 88 of 2003, organizing dealings in foreign currencies.

(b) The Charter of Operating Company is hereto attached as Annex "D". Within ninety (90) days after the date of the Minister's of Petroleum approval of a Development Lease for Oil or Gas (unless otherwise agreed upon by EGPC and CONTRACTOR), the Charter shall take effect and Operating Company shall automatically come into existence without any further procedures. The Exploration Advisory Committee shall be dissolved forthwith upon the coming into existence of the Operating Company.

(c) Ninety (90) days after the date Operating Company comes into existence in accordance with paragraph (b) above, it shall prepare a Work Program and Budget for further Exploration and Development for the remainder of the year in which the Commercial Discovery is made; and not later than four (4) months before the end of the current Financial Year (or such other date as may be agreed upon by EGPC and CONTRACTOR) and four (4) months preceding the commencement of each succeeding Financial Year thereafter (or such other date as may be agreed upon by EGPC and CONTRACTOR), Operating Company shall prepare an annual Production Schedule, Work Program and Budget for further Exploration and Development for the succeeding Financial Year. The Production Schedule, Work Program and Budget shall be submitted to the Board of Directors for approval.

- (d) Not later than the twentieth (20<sup>th</sup>) day of each month, Operating Company shall furnish to CONTRACTOR a written estimate of its total cash requirements for expenditure for the first half and the second half of the succeeding month expressed in U.S. Dollars having regard to the approved Budget. Such estimate shall take into consideration any cash expected to be on hand at month end.

Payment for the appropriate period of such month shall be made to the correspondent bank designated in paragraph (e) below on the first (1<sup>st</sup>) day and fifteenth (15<sup>th</sup>) day respectively, or the next following business day, if such day is not a business day.

- (e) Operating Company is authorized to keep at its own disposal abroad in an account opened with a correspondent bank of the National Bank of Egypt, Cairo, the foreign funds advanced by CONTRACTOR. Withdrawals from said account shall be used for payment for goods and services acquired abroad and for transferring to a local bank in the A.R.E. the required amount to meet the expenditures in Egyptian Pounds for Operating Company in connection with its activities under this Agreement.

Within sixty (60) days after the end of each Financial Year, Operating Company shall submit to the appropriate exchange control authorities in the A.R.E. a statement, duly certified by a recognized firm of auditors, showing the funds credited to that account, the disbursements made out of that account and the balance outstanding at the end of the Year.

- (f) If and for as long during the period of production operations there exists an excess capacity in facilities which cannot during the period of such excess be used by the Operating Company, EGPC shall have the right to use the excess capacity if it so desires without any financial or operational disadvantage to the CONTRACTOR or the Operating Company.

ARTICLE VII  
RECOVERY OF COSTS AND EXPENSES AND  
PRODUCTION SHARING

(a) (1) Cost Recovery Petroleum:

Subject to the auditing provisions under this Agreement, CONTRACTOR shall recover quarterly all costs, expenses and expenditures in respect of all the Exploration, Development and related operations under this Agreement and which was approved by EGPC to the extent and out of ----- percent (---%) of all Petroleum produced and saved from all Development Leases within the Area hereunder and not used in Petroleum operations. Such Petroleum is hereinafter referred to as "Cost Recovery Petroleum".

For the purpose of determining the classification of all costs, expenses and expenditures for their recovery, the following terms shall apply:

1. "Exploration Expenditures" shall mean all costs and expenses for Exploration and the related portion of indirect expenses and overheads.
2. "Development Expenditures" shall mean all costs and expenses for Development (with the exception of Operating Expenses) and the related portion of indirect expenses and overheads.
3. "Operating Expenses" shall mean all costs, expenses and expenditures made after initial Commercial Production, which costs, expenses and expenditures are not normally depreciable.

However, Operating Expenses shall include work over, repair and maintenance of assets but shall not include any of the following: sidetracking, re-drilling and changing of the status of a well, permanent abandonment of a well, replacement of assets or part of an asset, additions, improvements, renewals or major overhauling.

Exploration Expenditures, Development Expenditures and Operating Expenses shall be recovered from Cost Recovery Petroleum in the following manner:-



- (i) "Exploration Expenditures", including those accumulated prior to the commencement of initial Commercial Production, which for the purposes of this Agreement shall mean the date on which the first regular shipment of Crude Oil or the first deliveries of Gas are made, shall be recoverable at the rate of twenty five percent ( 25 %) per annum starting either in the Tax Year in which such expenditures are incurred and paid or the Tax Year in which initial Commercial Production commences, whichever is the later date.
  
- (ii) "Development Expenditures", including those accumulated prior to the commencement of initial Commercial Production which for the purposes of this Agreement shall mean the date on which the first regular shipment of Crude Oil or the first deliveries of Gas are made, shall be recoverable at the rate of twenty five percent ( 25 %) per annum starting either in the Tax Year in which such expenditures are incurred and paid or the Tax Year in which initial Commercial Production commences, whichever is the later date.
  
- (iii) "Operating Expenses", incurred and paid after the date of initial Commercial Production, which for the purposes of this Agreement shall mean the date on which the first regular shipment of Crude Oil or the first deliveries of Gas are made, shall be recoverable either in the Tax Year in which such costs and expenses are incurred and paid or the Tax Year in which initial Commercial Production occurs, whichever is the later date.
  
- (iv) To the extent that, in a Tax Year, costs, expenses or expenditures recoverable per paragraphs (i), (ii) and (iii) preceding, exceed the value of all Cost Recovery Petroleum for such Tax Year, the excess shall be carried forward for recovery in the next succeeding Tax Year(s) until fully recovered, but in no case after the termination of this Agreement, as to CONTRACTOR.

- (v) The recovery of costs and expenses, based upon the rates referred to above, shall be allocated to each quarter proportionately (one fourth to each quarter). However, any recoverable costs and expenses not recovered in one quarter as thus allocated, shall be carried forward for recovery in the next quarter.
  - (vi) Any new investments or costs during the last ----- (--) years from the obligation period stated in this Agreement shall be excluded from item 1- and 2- above, and shall be recoverable proportionately over the remaining available quarters of the Concession Agreement period starting from the quarter in which such costs are incurred and paid during the Tax Year, and till the end date.
- (2) Except as provided in Article VII (a) (3) and Article VII (e) (1), CONTRACTOR shall each quarter be entitled to take and own all Cost Recovery Petroleum, which shall be taken and disposed of in the manner determined pursuant to Article VII (e). To the extent that the value of all Cost Recovery Petroleum [as determined in Article VII (c)] exceeds the actual recoverable costs and expenditures, including any carry forward under Article VII (a) (1) (iv), to be recovered in that quarter, then the value of Excess Cost Recovery Petroleum shall be shared between EGPC and CONTRACTOR in accordance with the following percentages : EGPC ----- percent (---%) and CONTRACTOR ----- percent (---%), the value of such Excess Cost Recovery Petroleum shall be paid by CONTRACTOR to EGPC either (i) in cash in the manner set forth in Article IV of the Accounting Procedure contained in Annex "E" or (ii) in kind in accordance with Article VII (a) (3).
- (3) Ninety (90) days prior to the commencement of each Calendar Year EGPC shall be entitled to elect by notice in writing to CONTRACTOR to require payment of up to one hundred percent (100%) of EGPC's share of Excess Cost Recovery Petroleum in kind. Such payment will be in Crude Oil from the Area F.O.B. export terminal or other agreed delivery point provided that the amount of Crude Oil taken by EGPC in kind in a quarter shall not exceed the value of Cost Recovery Crude Oil actually taken and separately disposed of by CONTRACTOR from the Area during the previous quarter. If EGPC's entitlement to receive payment of its share of Excess

Cost Recovery Petroleum in kind is limited by the foregoing provision, the balance of such entitlement shall be paid in cash.

(b) Production Sharing

- (1) The remaining ----- percent (---%) of Petroleum shall be divided between EGPC and CONTRACTOR based on Brent price and according to the following shares:

Such shares shall be taken and disposed of pursuant to Article VII (e)

(i) Crude Oil (Quarterly Average ):

Brent Price US\$/bbl	Crude Oil produced and saved under this Agreement and not used in Petroleum operations, Barrel of Oil Per Day (BOPD) (quarterly average)									
	Less than or equal to 5,000 BOPD		More than 5,000 BOPD and less than or equal to 10,000 BOPD		More than 10,000 BOPD and less than or equal to 15,000 BOPD		More than 15,000 BOPD and less than or equal to 25,000 BOPD		More than 25,000 BOPD	
	EGPC %	Cont. %	EGPC %	Cont. %	EGPC %	Cont. %	EGPC %	Cont. %	EGPC %	Cont. %
Less than or equal to 40 US\$										
More than 40 US\$ and less than or equal to 60 US\$										
More than 60 US\$ and less than or equal to 80 US\$										
More than 80 US\$ and less than or equal to 100 US\$										
More than 100 US\$										

(ii) Gas &LPG (Quarterly Average):

Gas and LPG produced and saved under this Agreement and not used in Petroleum operations (Standard Cubic Feet of Gas Per Day (SCFD) (quarterly average) divided between EGPC and CONTRACTOR.

	EGPC %	Contractor %
Less than 25 MMSCF/Day		
Equal to 25 and less than 50 MMSCF/Day		
Equal to 50 and less than 100 MMSCF/Day		
Equal to 100 and less than 125 MMSCF/Day		
Equal 125 MMSCF/Day and above		

- (2) After the end of each contractual year during the term of any Gas Sales Agreement entered into pursuant to Article VII (e), EGPC and CONTRACTOR (as sellers) shall render to EGPC or EGAS (as buyer) a statement for an amount of Gas, if any, equal to the amount by which the quantity of Gas of which EGPC or EGAS (as buyer) has taken delivery falls below seventy five percent (75%) of the Contract quantities of Gas as established by the applicable Gas Sales Agreement (the "Shortfall"), provided the Gas is available. Within sixty (60) days of receipt of the statement, EGPC or EGAS (as buyer) shall pay EGPC and CONTRACTOR (as sellers) for the amount of the Shortfall, if any. The Shortfall shall be included in EGPC's and CONTRACTOR's entitlement to Gas pursuant to Article VII (a) and Article VII (b) in the fourth (4<sup>th</sup>) quarter of such contractual year.

Quantities of Gas not taken but to be paid for shall be recorded in a separate "Take-or-Pay Account". Quantities of Gas ("Make Up Gas") which are delivered in subsequent years in excess of seventy five percent (75%) of the contract quantities of Gas as established by the applicable Gas Sales Agreement, shall be set against and reduce quantities of Gas in the "Take-or-Pay" account to the extent thereof and, to that extent, no payment shall be due in respect of such Gas. Such Make Up Gas shall not be included in CONTRACTOR's entitlement to Gas pursuant to Article VII (a) and (b). CONTRACTOR shall have no rights to such Make Up Gas.

If at the end of any Contractual year, EGPC and CONTRACTOR (as sellers) fail to deliver seventy five percent (75%) of the annual contract quantity of Gas as defined in the Gas Sales Agreement with EGPC or EGAS (as buyer), the difference between seventy five percent (75%) of the annual Contract quantity of Gas and the actual gas quantity delivered shall be referred to as the "Deliver- or - Pay Shortfall Gas". EGPC or EGAS (as buyer) shall have the right to take a quantity of Gas equal to Deliver-or-Pay the Shortfall Gas and such quantity of Gas shall be priced at ninety percent (90%) of the Gas price as defined in the Gas Sales Agreement .The

mechanism for the Deliver-or-Pay concept will be determined in the Gas Sales Agreement .

The percentages set forth in Article VII (a) and (b) in respect of LPG produced from a plant constructed and operated by or on behalf of EGPC and CONTRACTOR shall apply to all LPG available for delivery.

**(c) Valuation of Petroleum:**

(1) Crude Oil:

(i) The Cost Recovery Crude Oil to which CONTRACTOR is entitled hereunder shall be valued by EGPC and CONTRACTOR at "Market Price" for each calendar quarter.

(ii) "Market Price" shall mean the weighted average prices realized from sales by EGPC or CONTRACTOR during the quarter, whichever is higher, provided that the sales to be used in arriving at the weighted average(s) shall be sales of comparable quantities on comparable credit terms in freely convertible currency from F.O.B. point of export sales to non-affiliated companies at arm's length under all Crude Oil sales contracts then in effect, but excluding Crude Oil sales contracts involving barter, and

(1) Sales, whether direct or indirect, through brokers or otherwise, of EGPC or CONTRACTOR to any Affiliated Company.

(2) Sales involving a quid pro quo other than payment in a freely convertible currency or motivated in whole or in part by considerations other than the usual economic incentives for

- (iii) It is understood that in the case of "C.I.F." sales, appropriate deductions shall be made for transport and insurance charges to calculate the F.O.B. point of export price; and always taking into account the appropriate adjustment for quality of Crude Oil, freight advantage or disadvantage of port of loading and other appropriate adjustments. Market Price shall be determined separately for each Crude Oil or Crude Oil mix, and for each port of loading.
  
- (iv) If during any calendar quarter, there are no such sales by EGPC and/or CONTRACTOR under the Crude Oil sales contracts in effect, EGPC and CONTRACTOR shall mutually agree upon the Market Price of the barrel of Crude Oil to be used for such quarter, and shall be guided by all relevant and available evidence including current prices in freely convertible currency of leading Crude Oils produced by major Oil producing countries (in the Arabian Gulf or the Mediterranean Area), which are regularly sold in the open market according to actual sales contracts terms but excluding paper sales and sales promises where no Crude Oil is delivered, to the extent that such sales are effected under such terms and conditions (excluding the price) not significantly different from those under which the Crude Oil to be valued, was sold, and always taking into consideration appropriate adjustments for Crude Oil quality, freight advantage or disadvantage of port of loading and other appropriate adjustments, as the case may be, for differences in gravity, sulphur, and other factors generally recognized by sellers and purchasers, as reflected in Crude prices, transportation ninety (90) days insurance premiums, unusual fees borne by the seller, and for credit terms in excess of sixty (60) days, and the cost of loans or guarantees granted for the benefit of the sellers at prevailing interest rates.

It is the intent of the Parties that the value of the Cost Recovery Crude Oil shall reflect the prevailing market price for such Crude Oil.

- (v) If either EGPC or CONTRACTOR considers that the Market Price as determined under sub-paragraph (ii)

above does not reflect the prevailing Market Price or in the event EGPC and CONTRACTOR fail to agree on Market Price for any Crude Oil produced under this Agreement for any quarter within fifteen (15) days after the end thereof, any party may elect at any time thereafter to submit to a single arbitrator the question, what single price per Barrel, in the arbitrator's judgment, best represents for the pertinent quarter the Market Price for the Crude Oil in question. The arbitrator shall make his determination as soon as possible following the quarter in question. His determination shall be final and binding upon all the parties. The arbitrator shall be selected in the manner described below.

In the event EGPC and CONTRACTOR fail to agree on the arbitrator within thirty (30) days from the date any party notifies the other that it has decided to submit the determination of the Market Price to an arbitrator, such arbitrator shall be chosen by the appointing authority designated in accordance with Article XXIV (e), or such other appointing authority with access to such expertise as may be agreed to between EGPC and CONTRACTOR, with regard to the qualifications for arbitrators set forth below, upon written application of one or both of EGPC and CONTRACTOR. Copy of such application by one of them shall be promptly sent to the other.

The arbitrator shall be as nearly as possible a person with an established reputation in the international Petroleum industry as an expert in pricing and marketing Crude Oil in international commerce. The arbitrator shall not be a citizen of a country which does not have diplomatic relations with both the A.R.E. and ----- . He may not be, at the time of selection, employed by, or an arbitrator or consultant on a continuing or frequent basis to, the American Petroleum Institute, the Organization of the Petroleum Exporting Countries or the Organization of Arab Petroleum Exporting Countries, or a consultant on a continuing basis to EGPC, CONTRACTOR or an Affiliated Company of either, but past occasional

consultation with such companies, with other petroleum companies, governmental agencies or organizations shall not be a ground for disqualification. He may not have been, at any time during the two (2) years before selection, an employee of any Petroleum company or of any governmental agency or organization.

Should a selected person decline or be unable to serve as arbitrator or should the position of arbitrator fall vacant prior to the decision called for, another person shall be chosen in the same manner provided in this paragraph. EGPC and CONTRACTOR shall share equally the expenses of the arbitrator.

The arbitrator shall make his determination in accordance with the provisions of this paragraph, based on the best evidence available to him. He will review Oil sales contracts as well as other sales data and information but shall be free to evaluate the extent to which any contracts, data or information is substantiated or pertinent. Representatives of EGPC and CONTRACTOR shall have the right to consult with the arbitrator and furnish him written materials provided the arbitrator may impose reasonable limitations on this right. EGPC and CONTRACTOR each shall cooperate with the arbitrator to the fullest extent and each shall insure such cooperation of its trading companies. The arbitrator shall be provided access to Crude Oil sales contracts and related data and information which EGPC and CONTRACTOR or their trading companies are able to make available and which in the judgment of the arbitrator might aid the arbitrator in making a valid determination.

- (vii) Pending Market Price agreement by EGPC and CONTRACTOR or determination by the arbitrator, as applicable, the Market Price agreed for the quarter preceding the quarter in question shall remain temporarily in effect. In the event either EGPC or CONTRACTOR should incur a loss by virtue of the temporary continuation of the Market Price of the



previous quarter, it shall promptly be reimbursed such loss by the other party plus simple interest at the LIBOR plus two and one - half percent (2.5%) per annum rate provided for in Article IV (f) from the date on which the disputed amount(s) should have been paid to the date of payment.

## **(2) Gas and LPG**

- (i) The Cost Recovery, Production Sharing and excess cost recovery , if any, Gas Price for local market will be agreed upon between CONTRACTOR and EGPC or EGAS after the Commercial Discovery and before converting an area to a Development Lease(s). Production Sharing Gas Price for export will be valued at Netback Price.
- (ii) The Cost Recovery and Production Shares of (LPG) produced from a plant constructed and operated by or on behalf of EGPC and CONTRACTOR shall be separately valued for Propane and Butane at the outlet of such LPG plant according to the following formula (unless otherwise agreed between EGPC and CONTRACTOR):

$$PLPG = 0.95 PR$$

Where

PLPG = LPG price (separately determined for Propane and Butane) in U.S. Dollars per metric ton.

PR =The average over a period of a month of the figures representing the mid-point between the high and low prices in U.S. Dollars per metric ton quoted in "Platt's LPGaswire" during such month for Propane and Butane FOB Ex-Ref/Stor. West Mediterranean.

In the event that "Platt's LPGaswire" is issued on certain days during a month but not on others, the value of (PR) shall be calculated using only those issues which are published during such month. In the event that the value of (PR) cannot be determined because "Platt's LPGaswire" is not published at all during a month, EGPC and CONTRACTOR shall meet and agree to the value of

(PR) by reference to other published sources. In the event that there are no such other published sources or if the value of (PR) cannot be determined pursuant to the foregoing for any other reason, EGPC and CONTRACTOR shall meet and agree the value of (PR) by reference to the value of LPG (Propane and Butane) delivered FOB from the Mediterranean Area.

Such valuation of LPG is based upon delivery at the delivery point specified in Article VII (e) (2) (iii).

- (iii) The prices of Gas and LPG so calculated shall apply during the same month.
- (iv) The Cost Recovery and Production Shares of Gas and LPG disposed of by EGPC and CONTRACTOR other than to EGPC or EGAS shall be valued pursuant to Article VII (e).

**(d) Forecasts:**

Operating Company shall prepare (not less than ninety (90) days prior to the beginning of each calendar semester following first regular production) and furnish in writing to CONTRACTOR and EGPC a forecast setting out a total quantity of Petroleum that Operating Company estimates can be produced, saved and transported hereunder during such calendar semester in accordance with good Oil and Gas industry practices.

Operating Company shall endeavor to produce each calendar semester the forecast quantity. The Crude Oil shall be run to storage tanks or offshore loading facilities constructed, maintained and operated according to GOVERNMENT Regulations, by Operating Company in which said Crude Oil shall be metered or otherwise measured for royalty, and other purposes required by this Agreement. Gas shall be handled by Operating Company in accordance with the provisions of Article VII (e).

**(e) Disposition of Petroleum:**

- (1) EGPC and CONTRACTOR shall have the right and the obligation to separately take and freely export or otherwise dispose of, currently all of the Crude Oil to which each is entitled under Article VII (a) and (b). Subject to payment of sums due to EGPC under Article VII (a) (2) and Article IX, CONTRACTOR shall have the right to remit and retain abroad all funds acquired by it including the proceeds from the sale of its share of Petroleum.

Notwithstanding anything to the contrary under this Agreement, priority shall be given to meet the requirements of the A.R.E. market from CONTRACTOR's share under Article VII ( b ) of the Crude Oil produced from the Area and EGPC shall have the preferential right to purchase such Crude Oil at a price to be determined pursuant to Article VII ( c ) . The amount of Crude Oil so purchased shall be a portion of CONTRACTOR's share under Article VII (b). Such amount shall be proportional to CONTRACTOR's share of the total production of Crude Oil from the concession areas in the A.R.E. that are also subject to EGPC's preferential right to purchase. The payment for such purchased amount shall be made by EGPC in U.S. Dollars or in any other freely convertible currency remittable by CONTRACTOR abroad.

It is agreed upon that EGPC shall notify CONTRACTOR, at least forty-five (45) days prior to the beginning of the Calendar Semester, of the amount to be purchased during such semester under this Article VII (e) (1).

- (2) With respect to Gas and LPG produced from the Area:
  - (i) Priority shall be given to meet the requirements of the local market as determined by EGPC, taking into consideration the following cases:-
    - In case CONTRACTOR elects to dispose all or part of its share of production sharing Gas and excess Cost Recovery Gas, if any, by itself to local market, CONTRACTOR shall submit an application to EGPC to obtain the competent authorities' approval in A.R.E.

on the Gas quantities, price and Gas Sales Agreement of such Gas, provided that CONTRACTOR shall pay the Royalty and Egyptian Income Tax in respect of such Gas in accordance with Article III hereunder.

- In case EGPC/EGAS or EGPC/EGAS and CONTRACTOR export Gas or LPG jointly, they should obtain the A.R.E. competent authorities' approval on the price and quantities allocated for export.

- (ii) In the event that EGPC or EGAS is to be the buyer of Gas, the disposition of Gas to the local markets as indicated above shall be by virtue of long term Gas Sales Agreements to be entered into between EGPC and CONTRACTOR (as sellers) and EGPC or EGAS (as buyer).

EGPC and CONTRACTOR (as sellers) shall have the obligation to deliver Gas to the following point where such Gas shall be metered for sales, royalty, and other purposes required by this Agreement:

- (a) In the event no LPG plant is constructed to process such Gas, the delivery point shall be at the flange connecting the Development Lease pipeline to the nearest point on the National Gas Pipeline Grid System as depicted in Annex "F" hereto, or as otherwise agreed by EGPC and CONTRACTOR.
- (b) In the event an LPG plant is constructed to process such Gas, such Gas shall, for the purposes of valuation and sales, be metered at the outlet to such LPG Plant. However, notwithstanding the fact that the metering shall take place at the LPG Plant outlet, CONTRACTOR shall through the Operating Company build a pipeline suitable for transport of the processed Gas from the LPG Plant outlet to the nearest point on the National Gas Pipeline Grid System as depicted in Annex "F" hereto, or otherwise agreed by EGPC and CONTRACTOR. Such pipeline shall be owned in

accordance with Article VIII (a) by EGPC, and its cost shall be financed and recovered by CONTRACTOR as Development Expenditures pursuant to Article VII.

- (iii) EGPC and CONTRACTOR shall consult together to determine whether to build an LPG plant for recovering LPG from any Gas produced hereunder. In the event EGPC and CONTRACTOR decide to build such a plant, the plant shall, as is appropriate, be in the vicinity of the point of delivery as determined in Article II and Article VII (e) 2 (ii). The delivery of LPG for, royalty and other purposes required by this Agreement shall be at the outlet of the LPG plant. The costs of any such LPG plant shall be recoverable in accordance with the provisions of this Agreement unless the Minister of Petroleum agrees to accelerated recovery.
- (iv) EGPC or EGAS (as buyer) shall have the option to elect, by ninety (90) days prior written notice to EGPC and CONTRACTOR (as sellers), whether payment for the Gas which is subject to a Gas Sales Agreement between EGPC and CONTRACTOR (as sellers) and EGPC or EGAS (as buyer) and LPG produced from a plant constructed and operated by or on behalf of EGPC and CONTRACTOR, as valued in accordance with Article VII (c), and to which CONTRACTOR is entitled under the Cost Recovery and Production Sharing provisions of Article VII, of this Agreement, shall be made 1) in cash or 2) in kind.

Payments in cash shall be made by EGPC or EGAS (as buyer) at intervals provided for in the relevant Gas Sales Agreement in U.S. Dollars, remittable by CONTRACTOR abroad.

Payments in kind shall be calculated by converting the value of Gas and LPG to which CONTRACTOR is entitled into equivalent Barrels of Crude Oil to be taken concurrently by CONTRACTOR from the Area, or to the extent that such Crude Oil is insufficient, Crude Oil from CONTRACTOR's other concession areas or such other areas as may be agreed. Such Crude Oil shall be added

to the Crude Oil that CONTRACTOR is otherwise entitled to lift under this Agreement. Such equivalent Barrels shall be calculated on the basis of the provisions of Article VII (c) relating to the valuation of Cost Recovery Crude Oil.

Provided that:

- (aa) Payment of the value of Gas and LPG shall always be made in cash in U.S. Dollars remittable by CONTRACTOR abroad to the extent that there is insufficient Crude Oil available for conversion as provided for above.
- (bb) Payment of the value of Gas and LPG shall always be made in kind as provided for above to the extent that payments in cash are not made by EGPC.

Payments to CONTRACTOR (whether in cash or kind), when related to CONTRACTOR's Cost Recovery Petroleum, shall be included in CONTRACTOR's Statement of Recovery of Costs and of Cost Recovery Petroleum referred to in Article IV of Annex "E" of this Agreement.

- (v) Should EGPC or EGAS (as buyer) fail to enter into a long-term Gas Sales Agreement with EGPC and CONTRACTOR (as sellers) within four (4) years from the approval date of a Gas Development Lease pursuant to Article III, EGPC and CONTRACTOR shall have the right to take and freely dispose of the quantity of Gas and LPG in respect of which the notice of Commercial Discovery is given by exporting such Gas and LPG, subject to the approval of the competent authorities and in case EGPC/EGAS is not in need for such Gas or LPG to meet the needs of domestic markets.
- (vi) The proceeds of sale of CONTRACTOR's share of

Gas and LPG disposed of pursuant to the above sub-paragraph (v) may be freely remitted or retained abroad by CONTRACTOR.

- (vii) In the event EGPC and CONTRACTOR agree to accept new Gas and LPG producers to join in an ongoing export project, such producers shall have to contribute a fair and equitable share of the investment made.
- (viii)(aa) Upon the expiration of the four (4) year period referred to in Article VII (e) (2) (v), CONTRACTOR shall have the obligation to exert its reasonable efforts to find an export market for Gas reserves.
- (bb) In the event at the end of the four (4) year period referred to under Article VII (e) (2) (v), CONTRACTOR and EGPC have not entered into a Gas Sales Agreement, CONTRACTOR shall retain its rights to such Gas reserves for a further period up to two (2) years, subject to Article VII (e) (2) (viii) (cc), during which period EGPC shall attempt to find a market for Gas reserves.
- (cc) In the event that EGPC and CONTRACTOR are not exporting the Gas and EGPC & CONTRACTOR have not entered into a Gas Sales Agreement with EGPC / EGAS pursuant to Article VII (e) (2) prior to the expiry of six (6) years from the approval date of a Gas Development Lease, it shall be considered that CONTRACTOR has assigned the Gas reserves in respect of which such notice has been given. And CONTRACTOR does not accept an offer of a Gas Sales Agreement from EGPC within six (6) months from the date such offer is made provided that the Gas Sales Agreement offered to CONTRACTOR shall take into consideration Gas prices commensurate with Gas Sales Agreements in the adjacent and/or comparable Areas in Egypt in terms of water depth and the reservoir depth to enable a commercial contract including:
  - A sufficient delivery rate.

- Delivery pressure to enter the National Gas Pipeline Grid System at the point of delivery.
- Delivered Gas quality specifications not more stringent than those imposed or required for the National Gas Pipeline Grid System.
- The Gas prices as specified in the Gas Sales Agreement.

(dd) In the event that CONTRACTOR has not entered into a Gas Sales Agreement pursuant to Article VII (e) (2) or otherwise found an acceptable scheme for commercial disposal of such Gas, at the time of the expiration of six (6) years from the approval date of a Gas Development Lease or failing agreement with EGPC on Gas disposal at the expiration of six (6) years, CONTRACTOR shall surrender to EGPC such Development Lease (s) in which Gas discovery is made.

(ix) CONTRACTOR shall not be obligated to surrender a Development Lease based on a Commercial Gas Discovery, if Crude Oil has been discovered in commercial quantities in the same Development Lease.

**(f) Operations:**

If following the reversion to EGPC of any rights to Crude Oil hereunder, CONTRACTOR retains rights to Gas in the same Development Lease, or if, following surrender of rights to Gas hereunder, CONTRACTOR retains rights to Crude Oil in the same Development Lease, operations to explore for or exploit the Petroleum, the rights to which have reverted or been surrendered (Oil or Gas as the case may be) may only be carried out by Operating Company which shall act on behalf of EGPC alone, unless CONTRACTOR and EGPC agree otherwise.

**(g) Tanker Scheduling:**

At a reasonable time prior to the commencement of Commercial Production EGPC and CONTRACTOR shall meet and agree upon a procedure for scheduling tanker



lifting from the agreed upon point of export.

## **ARTICLE VIII TITLE TO ASSETS**

(a) EGPC shall become the owner of all CONTRACTOR acquired and owned assets which assets were charged to Cost Recovery by CONTRACTOR in connection with the operations carried out by CONTRACTOR or Operating Company in accordance with the following:

- (1) Land shall become the property of EGPC as soon as it is purchased.
- (2) Title to fixed and movable assets shall be transferred automatically and gradually from CONTRACTOR to EGPC as they become subject to recovery in accordance with the provisions of Article VII; however the full title to fixed and movable assets shall be transferred automatically from CONTRACTOR to EGPC when its total cost has been recovered by CONTRACTOR in accordance with the provisions of Article VII or at the time of termination of this Agreement with respect to all assets chargeable to the operations whether recovered or not, whichever first occurs.

The book value of the assets created during each calendar quarter shall be communicated by CONTRACTOR to EGPC or by Operating Company to EGPC and CONTRACTOR within thirty (30) days of the end of each quarter.

- (3) All samples and technical data shall be transferred to EGPC upon EGPC's request or at the termination of the Agreement.

- (b) During the term of this Agreement and the renewal period(s) EGPC, CONTRACTOR and Operating Company are entitled to the full use and enjoyment of all fixed and movable assets referred to above in connection with operations hereunder or under any other Petroleum concession agreement entered into by the Parties. Proper accounting adjustment shall be made. CONTRACTOR and EGPC shall not dispose of the same except with agreement of the other.
- (c) CONTRACTOR and Operating Company may freely import into the A.R.E., use therein and freely export at the end of such use, machinery and equipments which they either rent or lease in accordance with good industry practices, including but not limited to the lease of computer hardware and software.

ARTICLE IX  
BONUSES

- (a) CONTRACTOR shall pay to EGPC as a signature bonus the sum of ----- million U.S. Dollars (\$----- ) before the Effective Date of the Concession Agreement , after the relevant law is issued.
- (b) CONTRACTOR shall pay to EGPC the sum of -----U.S. Dollars (-----US\$), in case CONTRACTOR retains an " Area to relinquish" according to the provisions of Article V of this Agreement, upon the Minister of Petroleum approval for such request.
- (c) CONTRACTOR shall pay to EGPC as a Development Lease bonus the sum of ----- U.S. Dollars (\$-----) per each Development Block upon the approval of each Development Lease.
- (d) CONTRACTOR shall pay to EGPC as a Development Lease Extension bonus the sum of ----- U.S. Dollars (----- ) upon the approval on

CONTRACTOR's request to enter into the five (5) year Extension Period pursuant to Article III (d) (iii) (bb) .

- (e) CONTRACTOR shall pay to EGPC the sum of ----- million U.S. Dollars (\$-----) as a production bonus when the total average daily production from the Area first reaches the rate of three thousand (3,000) Barrels of Oil per day or equivalent for a period of thirty (30) consecutive producing days. Payment will be made within fifteen (15) days thereafter.
- (f) CONTRACTOR shall also pay to EGPC the additional sum of ----- million U.S. Dollars (\$-----) as a production bonus when the total average daily production from the Area first reaches the rate of five thousand (5,000) Barrels of Oil per day or equivalent for a period of thirty (30) consecutive producing days. Payment will be made within fifteen (15) days thereafter.
- (g) CONTRACTOR shall also pay to EGPC the additional sum of ----- million U.S. Dollars (\$-----) as a production bonus when the total average daily production from the Area first reaches the rate of ten thousand (10,000) Barrels of Oil per day or equivalent for a period of thirty (30) consecutive producing days. Payment will be made within fifteen (15) days thereafter.
- (h) CONTRACTOR shall also pay to EGPC the additional sum of ----- million U.S. Dollars (\$-----) as a production bonus when the total average daily production from the Area first reaches the rate of twenty five thousand (25,000) Barrels of Oil per day or equivalent for a period of thirty (30) consecutive producing days. Payment will be made within fifteen (15) days thereafter.
- (i) CONTRACTOR shall also pay to EGPC the additional sum of ----- million U.S. Dollars (\$-----) as a production bonus when the total average daily production from the Area first reaches a rate of one hundred thousand

(100,000) Barrels of Oil per day and above or equivalent for a period of thirty (30) consecutive producing days. Payment will be made within fifteen (15) days thereafter.

(j) CONTRACTOR shall pay to EGPC at the beginning of every Financial Year during any of the Exploration periods an amount equal to fifty thousand U.S. Dollars (\$50,000) as a training bonus for the training of EGPC employees in departments of Agreements , Exploration , Production and Financial Control Foreign and Joint Venture companies. CONTRACTOR shall also pay fifty thousand U.S. Dollars (\$50,000) as a training bonus for the training of EGPC employees from other departments with a total amount of one hundred thousand U.S. Dollars (\$100,000).

(k) CONTRACTOR shall pay to EGPC at the beginning of every Financial Year during any of the Development periods an amount equal to fifty thousand U.S. Dollars (\$50,000) as a training bonus for the training of EGPC employees in departments of Agreements , Exploration , Production and Financial Control Foreign and Joint Venture companies. CONTRACTOR shall also pay fifty thousand United States Dollars (U.S. \$50,000) as a training bonus for the training of EGPC employees from other departments with a total amount of one hundred thousand U.S. Dollars (\$100,000).

(l) CONTRACTOR/ CONTRACTOR Member shall pay to EGPC the sum of two hundred thousand U.S. Dollars (\$200,000), in case CONTRACTOR or CONTRACTOR Member assigns in whole or in part of it's rights, privileges, duties and obligations to an Affiliated Company of the same CONTRACTOR/CONTRACTOR Member, on the date of the GOVERNMENT's approval of each assignment request.

(m) CONTRACTOR / CONTRACTOR Member shall pay to EGPC as an Assignment Bonus on the date of the GOVERNMENT's approval of each assignment requested by any of the CONTRACTOR Members to any assignee, pursuant to Article XXI, as follows:

1- During any Exploration period (as it may be extended),

CONTRACTOR / CONTRACTOR Member assigns in whole or in part of its rights, privileges, duties and obligations to any assignee ( other than an Affiliated Company of the same CONTRACTOR /CONTRACTOR Member), CONTRACTOR /CONTRACTOR Member shall pay to EGPC the sum equivalent to ten percent (10%) valued in U.S. Dollars of the total financial commitment of the then current Exploration period during which the assignment is made and according to the assigned percentage .

2- During the Development period or its extensions, in case CONTRACTOR / CONTRACTOR Member assigns in whole or in part of its rights, privileges, duties and obligations to any assignee (other than an Affiliated Company of the same CONTRACTOR / CONTRACTOR Member), CONTRACTOR/CONTRACTOR Member shall pay to EGPC the sum equivalent to ten percent (10%), valued in U.S. Dollars, of the value of each assignment deal which could be any of the following:

- The financial value to be paid by the Assignee to the Assignor ; or
- The financial commitments for technical programs /Development plan; or
- The financial value of the reserves , to be swapped between the Assignor and the Assignee from the Development Lease(s) areas; or
- The financial value of shares and/or stocks to be exchanged between the Assignor and the Assignee; or
- Any other type of deals to be declared.

3- During any Exploration phase and after a Development Lease is granted, in case CONTRACTOR / CONTRACTOR Member assigns in whole or in part of its rights, privileges, duties and obligations to any assignee (other than an Affiliated Company of the same CONTRACTOR /CONTRACTOR Member) CONTRACTOR/ CONTRACTOR Member shall pay to EGPC the sum value, in U.S. Dollars, as mentioned in 1- and 2- above.

(n) All the above mentioned bonuses shall in no event be recovered by CONTRACTOR.

(o) In the event that EGPC elects to develop any part of the Area pursuant to the sole risk provisions of Article III (c) (iv),

production from such sole risk area shall be considered for the purposes of this Article IX only if CONTRACTOR exercises its option to share in such production, and only from the initial date of sharing.

- (p) Gas shall be taken into account for purposes of determining the total average daily production from the Area under Article IX (e-i) by converting daily Gas delivered into equivalent Barrels of daily Crude Oil production in accordance with the following formula:

$$\text{MSCF} \times H \times 0.167 = \text{equivalent Barrels of Crude Oil}$$

**where**

MSCF= one thousand Standard Cubic Feet of Gas.

H = the number of million British Thermal Units (MMBTU) per MSCF.

## ARTICLE X OFFICE AND SERVICE OF NOTICES

CONTRACTOR shall maintain an office in A.R.E. at which notices shall be validly served.

The General Manager and Deputy General Manager shall be entrusted by CONTRACTOR with sufficient power to carry out immediately all local written directions given to them by the GOVERNMENT or its representatives under the terms of this Agreement. All lawful regulations issued or hereafter to be issued which are applicable hereunder and not in conflict with this Agreement shall apply to the duties and activities of the General Manager and Deputy General Manager.

All matters and notices shall be deemed to be validly served which are delivered to the office of the General Manager or which are sent to him by registered mail to CONTRACTOR's office in the A.R.E.

All matters and notices shall be deemed to be validly served which are delivered to the office of the Chairman of EGPC or which are sent to him by registered mail at EGPC's main office in Cairo.

ARTICLE XI  
SAVING OF PETROLEUM AND PREVENTION OF LOSS

- (a) Operating Company shall take all proper measures, according to generally accepted methods in use in the Oil and Gas industry to prevent loss or waste of Petroleum above or under the ground in any form during drilling, producing, gathering, and distributing or storage operations. The GOVERNMENT has the right to prevent any operation on any well that it might reasonably expect would result in loss or damage to the well or the Oil or Gas field.
- (b) Upon completion of the drilling of a productive well, Operating Company shall inform the GOVERNMENT or its representative of the time when the well will be tested and the production rate ascertained.
- (c) Except in instances where multiple producing formations in the same well can only be produced economically through a single tubing string, Petroleum shall not be produced from multiple Oil bearing zones through one string of tubing at the same time, except with the prior approval of the GOVERNMENT or its representative, which shall not be unreasonably withheld.
- (d) Operating Company shall record data regarding the quantities of Petroleum and water produced monthly from each Development Lease. Such data shall be sent to the GOVERNMENT or its representative on the special forms provided for that purpose within thirty (30) days after the data are obtained. Daily or weekly statistics regarding the production from the Area shall be available at all reasonable times for examination by authorized representatives of the GOVERNMENT.
- (e) Daily drilling records and the graphic logs of wells must show the quantity and type of cement and the amount of any other materials used in the well for the purpose of protecting Petroleum, Gas bearing or fresh water strata.
- (f) Any substantial change of mechanical conditions of the well after its completion shall be subject to the approval of the representative of the GOVERNMENT.

## ARTICLE XII CUSTOMS EXEMPTIONS

- (a) EGPC, CONTRACTOR, and Operating Company shall be permitted to import and shall be exempted from customs duties, any taxes, levies or fees (including fees imposed by Ministerial Decision No. 254 of 1993 issued by the Minister of Finance, as now or hereafter amended or substituted) of any nature and from the importation rules with respect to the importation of machinery, equipment, appliances, materials, items, means of transport and transportation (the exemption from taxes and duties for cars shall only apply to cars to be used in operations), electric appliances, air conditioners for offices, field housing and facilities, electronic appliances, computer hardware and software, as well as spare parts required for any of the imported items, all subject to a duly approved certificate issued by the responsible representative nominated by EGPC for such purpose, which states that the imported items are required for conducting the operations pursuant to this Agreement. Such certificate shall be final and binding and shall automatically result in the importation and the exemption without any further approval, delay or procedure.
- (b) Machinery, equipment, appliances and means of transport and transportation imported by EGPC's, CONTRACTOR's and Operating Company's contractors and sub-contractors temporarily engaged in any activity pursuant to the operations which are the subject of this Agreement, shall be cleared under the "Temporary Release System" without payment of customs duties, any taxes, levies or fees (including fees imposed by Ministerial Decision No. 254 of 1993 issued by the Minister of Finance, as now or hereafter amended or substituted) of any nature, upon presentation of a duly approved certificate issued by an EGPC responsible representative nominated by EGPC for such purpose which states, that the imported items are required for conducting the operations pursuant to this Agreement. Items (excluding cars not to be used in operations) set out in Article XII (a) imported by EGPC's, CONTRACTOR's and Operating Company's contractors and sub-contractors for the aforesaid operations, in order to be installed or used permanently or consumed shall meet the conditions for exemption set forth in Article XII (a) after being duly certified by an EGPC responsible



representative to be used for conducting operations pursuant to this Agreement.

- (c) The expatriate employees of CONTRACTOR, Operating Company and their contractors and sub-contractors shall not be entitled to any exemptions from customs duties and other ancillary taxes and charges except within the limits of the provisions of the laws and regulations applicable in the A.R.E. However, personal household goods and furniture (including one (1) car) for each expatriate employee of CONTRACTOR and/or Operating company shall be cleared under the "Temporary Release System" (without payment of any customs duties and other ancillary taxes) upon presentation of a letter to the appropriate customs authorities by CONTRACTOR or Operating Company approved by an EGPC responsible representative that the imported items are imported for the sole use of the expatriate employee and his family, and that such imported items shall be re-exported outside the A.R.E. upon the repatriation of the concerned expatriate employee.
- (d) Items imported into the A.R.E. whether exempt or not exempt from customs duties and other ancillary taxes and charges hereunder, may be exported by the importing party at any time after obtaining EGPC's approval, which approval shall not be unreasonably withheld, without any export duties, taxes or charges or any taxes or charges from which such items have been already exempt, being applicable. Such items may be sold within the A.R.E. after obtaining the approval of EGPC which approval shall not be unreasonably withheld. In this event, the purchaser of such items shall pay all applicable customs duties and other ancillary taxes and charges according to the condition and value of such items and the tariff applicable on the date of sale, unless such items have already been sold to an Affiliated Company of CONTRACTOR, if any, or EGPC, having the same exemption, or unless title to such items (excluding cars not used in operations) has passed to EGPC.

In the event of any such sale under this paragraph (d), the proceeds from such sale shall be divided in the following manner:

CONTRACTOR shall be entitled to reimbursement of its unrecovered cost, if any, in such items and the excess, if any, shall be paid to EGPC.

- (e) The exemption provided for in Article XII (a) shall not apply to any imported items when items of the same or substantially the same kind and quality are manufactured locally meeting CONTRACTOR's and/or Operating Company's specifications for quality and safety and are available for timely purchase and delivery in the A.R.E. at a price not higher than ten percent (10%) of the cost of the imported item, before customs duties but after freight and insurance costs, if any, have been added.
- (f) CONTRACTOR, EGPC and their respective buyers shall have the right to export the Petroleum produced from the Area pursuant to this Agreement and such Petroleum shall be exempted from any customs duties, any taxes, levies or any other imposts in respect of the export of Petroleum hereunder.

### ARTICLE XIII

#### BOOKS OF ACCOUNT: ACCOUNTING AND PAYMENTS

- (a) EGPC, CONTRACTOR and Operating Company shall each maintain at their business offices in the A.R.E. books of account, in accordance with the Accounting Procedure in Annex "E" and accepted accounting practices generally used in the Petroleum industry, and such other books and records as may be necessary to show the work performed under this Agreement, including the amount and value of all Petroleum produced and saved hereunder. CONTRACTOR and Operating Company shall keep their books of account and accounting records in United States Dollars.

Operating Company shall furnish to the GOVERNMENT or its representatives monthly returns showing the amount of Petroleum produced and saved hereunder. Such returns shall be prepared in the form required by the GOVERNMENT, or its representative and shall be signed by the General Manager or by the Deputy General Manager or a duly designated deputy and delivered to the GOVERNMENT or its representative within thirty (30) days after the end of the month covered in the returns.

- (b) The aforesaid books of account and other books and records referred to above shall be available at all reasonable times for inspection by duly authorized representatives of the GOVERNMENT.

- (c) CONTRACTOR shall submit to EGPC a Profit and Loss Statement of its Tax Year not later than four (4) months after the commencement of the following Tax Year to show its net profit or loss from the Petroleum operations under this Agreement for such Tax Year.

CONTRACTOR shall at the same time submit a year-end Balance Sheet for the same Tax Year to EGPC. The Balance Sheet and financial statements shall be certified by an Egyptian certified accounting firm.

#### ARTICLE XIV RECORDS, REPORTS AND INSPECTION

- (a) CONTRACTOR and/or Operating Company shall prepare and, at all times while this Agreement is in force, maintain accurate and current records of its operations in the Area. CONTRACTOR and/or Operating Company shall furnish the GOVERNMENT or its representative, in conformity with applicable regulations or as the GOVERNMENT or its representative, in accordance with sound and accepted Petroleum industry practices, may require information and data concerning its operations under this Agreement. Operating Company will perform the functions indicated in this Article XIV in accordance with its role as specified in Article VI.
- (b) CONTRACTOR and/or Operating Company shall save and keep for a reasonable period of time a representative portion of each sample of cores and cuttings taken from drilling wells, to be disposed of, or forwarded to the GOVERNMENT or its representative in the manner directed by the GOVERNMENT. All samples acquired by CONTRACTOR and/or Operating Company for their own purposes shall be considered available for inspection at any reasonable time by the GOVERNMENT or its representatives.
- (c) Unless otherwise agreed to by EGPC, in case of exporting any rock samples outside A.R.E., samples equivalent in size and quality shall, before such exportation, be delivered to EGPC as representative of the GOVERNMENT.
- (d) Originals of records can only be exported with the permission of EGPC; provided, however, that magnetic tapes and any other data which must be processed or analyzed outside the

A.R.E. may be exported if a monitor or a comparable record, if available, is maintained in the A.R.E. and provided that such exports shall be repatriated to A.R.E. promptly following such processing or analysis on the understanding that they belong to EGPC.

(e) During the period CONTRACTOR is conducting the Exploration operations, EGPC's duly authorized representatives or employees shall have the right to full and complete access to the Area at all reasonable times with the right to observe the operations being conducted and to inspect all assets, records and data kept by CONTRACTOR. EGPC's representative, in exercising its rights under the preceding sentence of this paragraph (e), shall not interfere with CONTRACTOR's operations. CONTRACTOR shall provide EGPC with copies of any and all data (including, but not limited to, geological and geophysical reports, logs and well surveys) information and interpretation of such data, and other information in CONTRACTOR's possession.

For the purpose of obtaining new offers or carrying out regional studies, the GOVERNMENT and/or EGPC shall after the end of the first Exploration period, show any other party non-interpreted basic geophysical and geological data with respect to the original Area unless CONTRACTOR agrees to a shorter period.

## ARTICLE XV RESPONSIBILITY FOR DAMAGES

CONTRACTOR shall entirely and solely be responsible in law toward third parties for any damage caused by CONTRACTOR's Exploration operations and shall indemnify the GOVERNMENT and/or EGPC against all damages for which they may be held liable on account of any such operations.

However, any damage resulting from issuing any order, regulation or direction of the GOVERNMENT of the Arab Republic of Egypt whether in the form of a law or otherwise, EGPC and/or CONTRACTOR shall be exempted from the responsibility of non-performance or delay of any obligation hereunder, in consequence of issuing these orders, regulations or directions in the limitation of

imposing these orders, regulations or directions. CONTRACTOR shall be granted the necessary period to restore the damage done of the non-performance or delay by adding a period to the period of the Agreement, with respect to the Block or Blocks affected by these orders , regulations or directions.

## ARTICLE XVI PRIVILEGES OF GOVERNMENT REPRESENTATIVES

Duly authorized representatives of the GOVERNMENT shall have access to the Area covered by this Agreement and to the Operations conducted thereon. Such representatives may examine the books, registers and records of EGPC, CONTRACTOR and Operating Company and make a reasonable number of surveys, drawings and tests for the purpose of enforcing this Agreement. They shall, for this purpose, be entitled to make reasonable use of the machinery and instruments of CONTRACTOR or Operating Company on the condition that no danger or impediment to the operations hereunder shall arise directly or indirectly from such use. Such representatives shall be given reasonable assistance by the agents and employees of CONTRACTOR or Operating Company so that none of the activities shall endanger or hinder the safety or efficiency of the operations. CONTRACTOR or Operating Company shall offer such representatives all privileges and facilities accorded to its own employees in the field and shall provide them, free of charge, the use of reasonable office space and of adequately furnished housing while they are in the field for the purpose of facilitating the objectives of this Article. Without prejudice to Article XIV (e) any and all information obtained by the GOVERNMENT or its representatives under this Article XVI shall be kept confidential with respect to the Area.

## ARTICLE XVII EMPLOYMENT RIGHTS AND TRAINING OF ARAB REPUBLIC OF EGYPT PERSONNEL

- (a) It is the desire of EGPC and CONTRACTOR that operations hereunder be conducted in a business-like and efficient manner:
  - (1) The expatriate administrative, professional and technical personnel employed by CONTRACTOR or Operating

Company and the personnel of its contractors for the conduct of the operations hereunder, shall be granted a residence as provided for in Law No. 89 of 1960 as amended and Ministerial Order No. 8180 of 1996 as amended, and CONTRACTOR agrees that all immigration, passport, visa and employment regulations of the A.R.E., shall be applicable to all alien employees of CONTRACTOR working in the A.R.E.

- (2) A minimum of twenty-five percent (25%) of the combined salaries and wages of each of the expatriate administrative, professional and technical personnel employed by CONTRACTOR or Operating Company shall be paid monthly in Egyptian Currency.
- (b) CONTRACTOR and Operating Company shall each select its employees and determine the number thereof, to be used for operations hereunder.
- (c) CONTRACTOR, shall after consultation with EGPC, prepare and carry out specialized training programs for all its A.R.E. employees engaged in operations hereunder with respect to applicable and financial aspects of the Petroleum industry. CONTRACTOR and Operating Company shall give preference to the employment of qualified Egyptian nationals.
- (d) During Exploration and Development phases, CONTRACTOR shall give mutually agreed numbers of EGPC employees an opportunity to attend and participate in CONTRACTOR's and CONTRACTOR's Affiliated Companies training programs relating to Exploration and Development operations, with annual total cost -----U.S. Dollars ( \$-----) In the event that the total cost of such programs is less than -----U.S. Dollars ( \$-----) in any Financial Year during such period, CONTRACTOR shall pay EGPC the amount of the shortfall within thirty (30) days following the end of such Financial Year. However, EGPC shall have the right that said amount -----U.S. Dollars ( \$-----) allocated for training, be paid directly to EGPC for such purpose.

ARTICLE XVIII  
LAWS AND REGULATIONS

- (a) CONTRACTOR and Operating Company shall be subject to Law No. 66 of 1953 for Mines and Quarries (excluding Article 37 thereof) and its amendments and the regulations issued for the implementation thereof, including the regulations for the safe and efficient performance of operations carried out for the execution of this Agreement and for the conservation of the Petroleum resources of the A.R.E. provided that no regulations, or modification or interpretation thereof, shall be contrary to or inconsistent with the provisions of this Agreement.
- (b) CONTRACTOR and Operating Company shall be subject to the provisions of the Law No. 4 of 1994 concerning the environment and its executive regulation as may be amended, as well as any laws or regulations may be issued, concerning the protection of the environment.
- (c) Except as provided in Article III (g) for Income Taxes, EGPC, CONTRACTOR and Operating Company shall be exempted from all taxes and duties, whether imposed by the GOVERNMENT or municipalities including among others, Sales Tax, Value Added Tax and Taxes on the Exploration, Development, extracting, producing, exporting or transporting of Petroleum and LPG as well as any and all withholding taxes that might otherwise be imposed on dividends, interest, technical service fees, patent and trademark royalties, and similar items. CONTRACTOR shall also be exempted from any tax on the liquidation of CONTRACTOR, or distributions of any income to the shareholders of CONTRACTOR, and from any tax on capital.
- (d) The rights and obligations of EGPC and CONTRACTOR hereunder, and for the effective term of this Agreement shall be governed by and in accordance with the provisions of this Agreement and can only be altered or amended by the written mutual agreement of the said contracting parties in the same procedures by which the original Agreement has been issued.
- (e) The contractors and sub-contractors of CONTRACTOR and

Operating Company shall be subject to the provisions of this Agreement which affect them. Insofar as all regulations which are duly issued by the GOVERNMENT apply from time to time and are not in accord with the provisions of this Agreement, such regulations shall not apply to CONTRACTOR, Operating Company and their respective contractors and sub-contractors, as the case may be.

- (f) EGPC, CONTRACTOR, Operating Company and their respective contractors and sub-contractors shall for the purposes of this Agreement be exempted from all professional stamp duties, imposts and levies imposed by syndical laws with respect to their documents and activities hereunder.
  
- (g) All the exemptions from the application of the A.R.E. laws or regulations granted to EGPC, CONTRACTOR, the Operating Company, their contractors and sub-contractors under this Agreement shall include such laws and regulations as presently in effect or hereafter amended or substituted.

## ARTICLE XIX STABILIZATION

In case of changes in existing legislation or regulations applicable to the conduct of Exploration, Development and production of Petroleum, which take place after the Effective Date, and which significantly affect the economic interest of this Agreement to the detriment of CONTRACTOR or which imposes on CONTRACTOR an obligation to remit to the A.R.E. the proceeds from sales of CONTRACTOR's Petroleum, CONTRACTOR shall notify EGPC of the subject legislative or regulatory measure and also the consequent effects upon issuing legislation or regulation which impact on the stabilization. In such case, the Parties shall negotiate possible modifications to this Agreement designed to restore the economic balance thereof which existed on the Effective Date.

The Parties shall use their best efforts to agree on amendments to this Agreement within ninety (90) days from aforesaid notice.



These amendments to this Agreement shall not in any event diminish or increase the rights and obligations of CONTRACTOR as these were agreed on the Effective Date.

In case of the parties' failure to solve the disputes, Article XXIV of this Agreement shall be applied.

## ARTICLE XX RIGHT OF REQUISITION

- (a) In case of national emergency due to war or imminent expectation of war or internal causes, the GOVERNMENT may requisition all or part of the production from the Area obtained hereunder and require Operating Company to increase such production to the utmost possible maximum. The GOVERNMENT may also requisition the Oil and/or Gas field itself and, if necessary, related facilities.
- (b) In any such case, such requisition shall not be effected except after inviting EGPC and CONTRACTOR or their representative by registered letter, with acknowledgement of receipt, to express their views with respect to such requisition.
- (c) The requisition of production shall be effected by Ministerial Order. Any requisition of an Oil and/or Gas field, or any related facilities shall be effected by a Presidential Decree duly notified to EGPC and CONTRACTOR.
- (d) In the event of any requisition as provided above, the GOVERNMENT shall indemnify in full EGPC and CONTRACTOR for the period during which the requisition is maintained, including:
  - (1) All damages which result from such requisition; and
  - (2) Full repayment each month for all Petroleum extracted by the GOVERNMENT less the royalty share of such production.

However, any damage resulting from enemy attack is not within the meaning of this paragraph (d). Payment hereunder shall be made to CONTRACTOR in U.S. Dollars remittable abroad. The price paid to CONTRACTOR for Petroleum taken shall be calculated in accordance with Article VII (c).

## ARTICLE XXI ASSIGNMENT

(a) Neither EGPC nor CONTRACTOR may assign to a person, firm or corporation, in whole or in part, any of its rights, privileges, duties or obligations under this Agreement either directly or indirectly (indirect assignment shall mean, for example but not limited to , any sale, purchase, transfer of stocks, capital or assets or any other action that would change the control of CONTRACTOR/CONTRACTOR MEMBER on its share in the company's capital) without the written consent of the GOVERNMENT, and in all cases priority shall be given to EGPC, if it so desires, to obtain such interest intended to be assigned (except assignment to an Affiliated Company of the same CONTRACTOR Member) >

(b) Without prejudice to Article XXI (a) , CONTRACTOR may assign all or any of its rights, privileges, duties and obligations under this Agreement to an Affiliated Company of the same CONTRACTOR/ CONTRACTOR Member, provided that CONTRACTOR shall notify EGPC and the GOVERNMENT in writing and obtain the written approval of the GOVERNMENT on the assignment.

In the case of an assignment either in a whole or in a part to an Affiliated Company, the assignor together with the assignee shall remain jointly and severally liable for all duties and obligations of CONTRACTOR under this Agreement provided such Affiliated Company remains in the same capacity as an Affiliated Company.

(c) To enable consideration to be given to any request for such GOVERNMENT's consent referred to in (a) or (b) above, the following conditions must be fulfilled:

(1) The obligations of the assignor deriving from this Agreement must have been duly fulfilled as of the date such request is made.

(2) The instrument of assignment must include provisions stating precisely that the assignee is bound by all covenants contained in this Agreement and any

modifications or additions in writing that up to such time may have been made. A draft of such instrument of assignment shall be submitted to EGPC for review and approval before being formally executed.

- (3) The assignor(s) must submit to EGPC reasonable documents that evidence the assignee's financial and technical competence, and the documents that confirm the affiliation of such company to the CONTRACTOR/CONTRACTOR MEMBER.
- (d) Any assignment, sale, transfer or other such conveyance made pursuant to the provisions of this Article XXI shall be free of any transfer, capital gains taxes or related taxes, charges or fees including without limitation, all Income Tax, Sales Tax, Value Added Tax, Stamp Duty, or other Taxes or similar payments.
- (e) Once the assignor and a proposed third party assignee, other than an Affiliated Company, have agreed the final conditions of an assignment, the assignor shall disclose in details such final conditions, including the value of each assignment deal valued in U.S. Dollars, in a written notification to EGPC. EGPC shall have the right to acquire the interest intended to be assigned, if within ninety (90) days from assignor's written notification, EGPC delivers to the assignor a written notification that it accepts the same conditions agreed to with the proposed third party assignee. If EGPC does not deliver such notification within such ninety (90) day period, the assignor shall have the right to assign to the proposed third party assignee, subject to the Government approval under paragraph (a) of this Article.

In the event that EGPC exercises its option to acquire the interest intended to be assigned and if a joint operating agreement is not already existing among the CONTRACTOR MEMBERS including the assignor, EGPC and CONTRACTOR shall negotiate in good faith to enter into a joint operating agreement, according to the model published by the Association for International Petroleum Negotiators to finalize such agreement within one hundred and twenty (120) days from EGPC's notification. If EGPC and CONTRACTOR cannot agree on a joint operating agreement within such one hundred and twenty (120) day period, the assignor shall have the right to assign to the proposed third party assignee,

subject to the Government approval under paragraph (a) of this Article.

- (f) As long as the assignor shall hold any interest under this Agreement, the assignor together with the assignee shall be jointly and severally liable for all duties and obligations of CONTRACTOR under this Agreement.

ARTICLE XXII  
BREACH OF AGREEMENT AND POWER TO CANCEL

- (a) The GOVERNMENT shall have the right to cancel this Agreement by Order or Presidential Decree, with respect to CONTRACTOR, in the following instances:
  - (1) If it knowingly has submitted any false statements to the GOVERNMENT which were of a material consideration for the execution of this Agreement;
  - (2) If it assigns any interest hereunder contrary to the provisions of Article XXI;
  - (3) If it is adjudicated bankrupt by a court of competent jurisdiction;
  - (4) If it does not comply with any final decision reached as the result of court proceedings conducted under Article XXIV (a);
  - (5) If it intentionally extracts any mineral other than Petroleum not authorized by this Agreement or without the authority of the GOVERNMENT, except such extractions as may be unavoidable as the result of the operations conducted hereunder in accordance with accepted petroleum industry practice and which shall be notified to the GOVERNMENT or its representative as soon as possible; and
  - (6) If it commits any material breach of this Agreement or of the provisions of Law No. 66 of 1953, as amended by Law No. 86 of 1956, which are not contradicted by the provisions of this Agreement.

Such cancellation shall take place without prejudice to any rights which may have accrued to the GOVERNMENT

against CONTRACTOR in accordance with the provisions of this Agreement, and, in the event of such cancellation, CONTRACTOR, shall have the right to remove from the Area all its personal property.

- (b) If the GOVERNMENT deems that one of the aforesaid causes (other than a force majeure cause referred to in Article XXIII) exists to cancel this Agreement, the GOVERNMENT shall give CONTRACTOR ninety (90) days written notice personally served on CONTRACTOR's General Manager in the legally official manner and receipt of which is acknowledged by him or by his legal agents, to remedy and remove such cause; but if for any reason such service is impossible due to unnotified change of address, publication in the Official Journal of the GOVERNMENT of such notice shall be considered as valid service upon CONTRACTOR. If at the end of the said ninety (90) day notice period such cause has not been remedied and removed, this Agreement may be canceled forthwith by Order or Presidential Decree as aforesaid; provided however, that if such cause, or the failure to remedy or remove such cause, results from any act or omission of one party, cancellation of this Agreement shall be effective only against that party and not as against any other party hereto.

#### ARTICLE XXIII FORCE MAJEURE

- (a) The non-performance or delay in performance by EGPC and CONTRACTOR, or either of them of any obligation under this Agreement shall be excused if, and to the extent that, such non-performance or delay is caused by force majeure. The period of any such non-performance or delay, together with such period as may be necessary for the restoration of any damage done during such delay, shall be added to the time given in this Agreement for the performance of such obligation and for the performance of any obligation dependent thereon and consequently, to the term of this Agreement, but only with respect to the block or blocks affected.
- (b) "Force Majeure" within the meaning of this Article XXIII, shall be any act of God, insurrection, riot, war, strike, and other labor

disturbance, fires, floods or any cause not due to the fault or negligence of EGPC and CONTRACTOR or either of them, whether or not similar to the foregoing, provided that any such cause is beyond the reasonable control of EGPC and CONTRACTOR, or either of them.

- (c) Without prejudice to the above and except as may be otherwise provided herein, the GOVERNMENT shall incur no responsibility whatsoever to EGPC and CONTRACTOR, or either of them for any damages, restrictions or loss arising in consequence of such case of force majeure hereinafter referred to in this Article.
- (d) If the force majeure event occurs during the initial Exploration period or any extension thereof and continues in effect for a period of six (6) months CONTRACTOR shall have the option upon ninety (90) days prior written notice to EGPC to terminate its obligations hereunder without further liability of any kind.

#### ARTICLE XXIV DISPUTES AND ARBITRATION

- (a) Any dispute, controversy or claim arising out of or relating to this Agreement or the breach, termination or invalidity thereof, between the GOVERNMENT and the parties shall be referred to the jurisdiction of the appropriate courts of A.R.E. to settle any dispute arising on the interpretation or the execution of any term of this Agreement.
- (b) Any dispute, controversy or claim arising out of or relating to this Agreement, or breach, termination or invalidity thereof between EGPC and CONTRACTOR shall be settled by arbitration in accordance with the Arbitration Rules of the Cairo Regional Center for International Commercial Arbitration (the Center) in effect on the date of this Agreement, the approval of the Minister of Petroleum is provided in case EGPC only turn to arbitration. The award of the arbitrators shall be final and binding on the parties.
- (c) The number of arbitrators shall be three (3).
- (d) Each party shall appoint one arbitrator. If, within thirty (30) days after receipt of the claimant's notification of the

appointment of an arbitrator the respondent has not notified the claimant in writing of the name of the arbitrator he appoints, the claimant may request the Center to appoint the second arbitrator.

- (e) The two arbitrators thus appointed shall choose the third arbitrator who will act as the presiding arbitrator of the tribunal. If within thirty (30) days after the appointment of the second arbitrator, the two arbitrators have not agreed upon the choice of the presiding arbitrator, then either party may request the Secretary General of the Permanent Court of Arbitration at the Hague to designate the appointing authority. Such appointing authority shall appoint the presiding arbitrator in the same way as a sole arbitrator would be appointed under Article 6.3 of the UNCITRAL Arbitration Rules. Such presiding arbitrator shall be a person of a nationality other than A.R.E. or ----- and of a country which has diplomatic relations with both A.R.E. and ----- and who shall have no economic interest in the Petroleum business of the signatories hereto.
- (f) Unless otherwise agreed by the parties to the arbitration, the arbitration, including the making of the award, shall take place in Cairo, A.R.E.
- (g) The decision of the arbitrators shall be final and binding upon the Parties, including the arbitration fees and all the related issues and the execution of the arbitrators decision shall be referred to the appropriate courts according to the Egyptian laws.
- (h) Egyptian Law shall apply to the dispute except that in the event of any conflict between Egyptian Laws and this Agreement, the provisions of this Agreement (including the arbitration provision) shall prevail. The arbitration shall be conducted in both Arabic and English languages.
- (i) EGPC and CONTRACTOR shall agree that if, for whatever reason, arbitration in accordance with the above procedure cannot take place, all disputes, controversies or claims arising out of or relating to this Agreement or the breach, termination or invalidity thereof shall be settled by ad hoc arbitration in accordance with the UNCITRAL Rules in effect on the Effective Date.

ARTICLE XXV  
STATUS OF PARTIES

- (a) The rights, duties, obligations and liabilities in respect of EGPC and CONTRACTOR hereunder shall be several and not joint or collective, it being understood that this Agreement shall not be construed as constituting an association or corporation or partnership.
- (b) CONTRACTOR shall be subject to the laws of the place where it is incorporated regarding its legal status or creation, organization, charter and by-laws, shareholding, and ownership.

CONTRACTOR's shares of capital which are entirely held abroad shall not be negotiable in the A.R.E. and shall not be offered for public subscription nor shall be subject to the stamp tax on capital shares nor any tax or duty in the A.R.E.. Any procedure carried out by CONTRACTOR/CONTRACTOR MEMBER in A.R.E. or outside A.R.E. that leads to change of control of the CONTRACTOR/CONTRACTOR MEMBER on its share in the company's capital, shall be subject to the procedures and provisions of Article IX "Bonuses" and Article XXI "Assignment". CONTRACTOR shall be exempted from the application of Law No. 159 of 1981 as amended.

- (c) In case CONTRACTOR consists of more than one member, all CONTRACTOR Members shall be jointly and severally liable for the performance of the obligations of CONTRACTOR under this Agreement.

ARTICLE XXVI  
LOCAL CONTRACTORS AND  
LOCALLY MANUFACTURED MATERIAL

CONTRACTOR or Operating Company, as the case may be, and their contractors shall:

- (a) Give priority to local contractors and sub-contractors, including EGPC's Affiliated Companies as long as their performance is comparable with international performance and the prices of their services are not higher than the prices of other contractors and sub-contractors by more than ten percent (10%).
- (b) Give preference to locally manufactured material, equipment,



machinery and consumables so long as their quality and time of delivery are comparable to internationally available material, equipment, machinery and consumables. However, such material, equipment, machinery and consumables may be imported for operations conducted hereunder if the local price of such items at CONTRACTOR's or Operating Company's operating base in A.R.E. is more than ten percent (10%) higher than the price of such imported items before customs duties, but after transportation and insurance costs have been added.

#### ARTICLE XXVII ARABIC TEXT

The Arabic version of this Agreement shall, before the appropriate courts of A.R.E., be referred to in construing or interpreting this Agreement; provided however, that in any arbitration pursuant to Article XXIV herein above between EGPC and CONTRACTOR the English and Arabic versions shall both be referred to as having equal force in construing or interpreting this Agreement.

#### ARTICLE XXVIII GENERAL

The headings or titles to each of the Articles to this Agreement are solely for the convenience of the parties hereto and shall not be used with respect to the interpretation of said Articles.

#### ARTICLE XXIX COPIES OF THE AGREEMENT

This Agreement is issued of ----- ( ) copies, the first party maintains ----- ( ) copies, the second party maintains ----- ( ) copies of this Agreement and to act in accordance to its provisions if necessary.

#### ARTICLE XXX

## LEGAL HEADQUARTERES

The parties approved that the address supplemented to their entity in the preface hereunder is their chosen headquarter, all sent writings and correspondences declared to such address are considered valid with the outcome of all its legitimate effects. In the event any of the parties changes the aforesaid address, shall notify the other party by a registered letter upon receipt unless otherwise, the correspondence only sent to the aforementioned address is to be considered valid with the outcome of all its legitimate effects.

### ARTICLE XXXI APPROVAL OF THE GOVERNMENT

This Agreement shall not be binding upon any of the parties hereto unless and until a law is issued by the competent authorities of the A.R.E. authorizing the Minister of Petroleum to sign this Agreement and giving this Agreement full force and effect of law notwithstanding any countervailing Governmental enactment , and the Agreement is signed by the GOVERNMENT, EGPC, and CONTRACTOR.

-----  
**In his capacity**

Name: -----  
By: -----

**EGYPTIAN GENERAL PETROLEUM CORPORATION**

**In his capacity**

Name: -----  
By: -----

**ARAB REPUBLIC OF EGYPT**

**In his capacity**

Name: -----  
By: -----

DATE: -----

**ANNEX "A"**  
**CONCESSION AGREEMENT**  
**BETWEEN**  
**THE ARAB REPUBLIC OF EGYPT**  
**AND**  
**THE EGYPTIAN GENERAL PETROLEUM CORPORATION**  
**AND**  
-----  
**IN**  
----- **AREA**  
-----  
**A.R.E.**

**BOUNDARY DESCRIPTION OF THE CONCESSION AREA**

Annex "B" is a provisional illustrative map at an approximate scale of 1 : ----- showing the Area covered and affected by this Agreement.

- The Area measures approximately -----square kilometers and ----- square meters (----- km<sup>2</sup>) of surface Area. It is composed of all or part of Exploration Blocks, the whole Blocks are defined on three (3) minutes latitude by three (3) minutes longitude grid.
  
- It is to be noted that the delineation lines of the Area in Annex "B" are intended to be only illustrative and provisional and may not show accurately their true position in relation to existing monuments and geographical features.

Coordinates of the corner points of the Area are given in the following table which forms an integral part of Annex "A":-

**BOUNDARY COORDINATES  
OF**

## ANNEX "B"

### Map of Concession Agreement

**ANNEX "C-1"**  
**Letter of Guaranty**

Letter of Guaranty No. --- (Cairo ----- 200--)

EGYPTIAN GENERAL PETROLEUM CORPORATION.

Gentlemen,

The undersigned, National Bank of Egypt ( or any bank operating in A.R.E. under the supervision of the Central Bank of Egypt and that has credit rating not less than that of A.R.E. ) as Guarantor, hereby guarantees to the EGYPTIAN GENERAL PETROLUEM CORPORATION ( hereinafter referred to as " EGPC ") to the limit of ----- million U.S. Dollars (\$-----), the performance by "-----" (hereinafter referred to as "CONTRACTOR") of its obligations required for Exploration operations to spend a minimum of ----- million U.S. Dollars (\$-----) during the initial ----- (--) year of the Exploration period under Article IV of the Concession Agreement issued by Law No. ----- (hereinafter referred to as the "Agreement") covering ----- Area----- described in Annexes "A" and "B" of said Agreement, by and between the Arab Republic of Egypt (hereinafter referred to as "A.R.E"), EGPC and CONTRACTOR, dated ----- .

It is understood that this Guaranty and the liability of the Guarantor hereunder shall be reduced quarterly, during the period of expenditure of said ----- million U.S. Dollars (\$-----) by the amount of money expended by CONTRACTOR for such Exploration operations during each such quarter. Each such reduction shall be established by the joint written statement of CONTRACTOR and EGPC.

In the event of a claim by EGPC of non-performance or surrender of the Agreement on the part of CONTRACTOR prior to fulfillment of said minimum expenditure obligations under Article IV of the Agreement, there shall be no liability on the undersigned Guarantor for payment to EGPC unless and until such liability has been established by written statement of EGPC setting forth the amount due under the Agreement.

It is a further condition of this Letter of Guaranty that:

- (1) This Letter of Guaranty will become available only provided that the Guarantor will have been informed in writing by CONTRACTOR and EGPC that the Agreement between CONTRACTOR, A.R.E. and EGPC has become effective according to its terms and said Guaranty shall become effective on the Effective Date of said Agreement.
- (2) This Letter of Guaranty shall in any event automatically expire:
  - (a) ----- years and six (6) months after the date it becomes effective, or
  - (b) At such time as the total of the amounts shown on quarterly joint statements of EGPC and CONTRACTOR equals or exceeds the amount of said minimum expenditure obligation, whichever is earlier.
- (3) Consequently, any claim, in respect thereof should be made to the Guarantor prior to either of said expiration dates at the latest accompanied by EGPC's written statement, setting forth the amount of under-expenditure by CONTRACTOR to the effect that:
  - (a) CONTRACTOR has failed to perform its expenditure obligations referred to in this Guaranty, and
  - (b) CONTRACTOR has failed to pay the expenditure deficiency to EGPC.

Please return to us this Letter of Guaranty in the event it does not become effective, or upon the expiry date.

Yours Faithfully,

Accountant : -----

Manager : -----

## Annex "C-2"

### THE GUARANTY

#### EGYPTIAN GENERAL PETROLEUM CORPORATION

Gentlemen,

Reference is made to this Agreement issued by virtue of law No.--- of 20.... by and between the Arab Republic of Egypt (A.R.E.) , The Egyptian General Petroleum Corporation (EGPC) ,----- (-----), ("----- " hereinafter referred to as " CONTRACTOR" ) .

-----which is the partner with EGPC in the Concession Agreement issued by virtue of law No.----- -, as Guarantor and on behalf of CONTRACTOR hereby undertakes that, if CONTRACTOR spends during the-----(-) year initial Exploration period less than the minimum amount specified for such period of ----- million U.S. Dollars (\$-----) (the difference being hereunder described as "Shortfall"), EGPC shall notify ----- as CONTRACTOR and as Guarantor in writing of the amount of the Shortfall. Within fifteen (15) days of receipt of said notice, ----- on behalf of CONTRACTOR shall pay and / or transfer to EGPC a quantity of Petroleum sufficient in value to cover the Shortfall.

In case said Petroleum shall be transferred, it will be deducted from ----- share of Petroleum production from all its Development Leases, pursuant to the terms of the Concession Agreement for Petroleum Exploration and Exploitation issued by virtue of the law No.-----of----- and said Petroleum shall be valued at the time of the transfer to EGPC in accordance with the provisions of the Concession Agreement, from which such share has been transferred.



CONTRACTOR may at any time between the date hereof and the date on which this guaranty shall expire submit a bank guaranty of ----- million U.S. Dollars (\$-----) or of the value of the Shortfall in the form of the bank letter of guaranty attached, in such event the provisions of this guaranty shall automatically lapse and be of no effect.

It is understood that this Guaranty and the responsibility of the Guarantor under this Guaranty shall be reduced quarterly by the amounts spent by CONTRACTOR through the Operating Company and approved by EGPC.

This guaranty shall expire and become null and void on the date six (6) months after the end of the initial ----- (---) year Exploration period or on the date EGPC confirms that CONTRACTOR fulfilled its obligations hereunder.

Yours Faithfully,

-----

-----

DATE -----

## ANNEX "D"

### CHARTER OF OPERATING COMPANY

#### ARTICLE I

A joint stock company having the nationality of the ARAB REPUBLIC OF EGYPT shall be formed with the authorization of the GOVERNMENT in accordance with the provisions of this Agreement referred to below and of this Charter.

The Company shall be subject to all laws and regulations in force in the A.R.E. to the extent that such laws and regulations are not inconsistent with the provisions of this Charter and the Agreement referred to below.

#### ARTICLE II

The name of the Operating Company shall be mutually agreed upon between EGPC and CONTRACTOR before the date of the Minister's of Petroleum approval of the Development Lease and shall be subject to the approval of the Minister of Petroleum.

#### ARTICLE III

The Head Office of Operating Company shall be in the A.R.E. in Cairo.

#### ARTICLE IV

The object of Operating Company is to act as the agency through which EGPC and CONTRACTOR, carry out and conduct the Development operations required in accordance with the provisions of the Agreement signed on the ----- day of ----- by and between the ARAB REPUBLIC OF EGYPT, THE EGYPTIAN GENERAL PETROLEUM CORPORATION and CONTRACTOR covering Petroleum operations in ----- Area , ----- described therein.

Operating Company shall be the agency to carry out and conduct Exploration operations on the date it comes into existence pursuant to Work Programs and Budgets approved in accordance with the Agreement.

Operating Company shall keep account of all costs, expenses and expenditures for such operations under the terms of the Agreement and Annex "E" thereto.

Operating Company shall not engage in any business or undertake any activity beyond the performance of said operations unless otherwise agreed upon by EGPC and CONTRACTOR.

#### ARTICLE V

The authorized capital of Operating Company is twenty thousand Egyptian Pounds divided into five thousand shares of common stock with a value of four Egyptian Pounds per share having equal voting rights, fully paid and non-assessable.

EGPC and CONTRACTOR shall each pay for, hold and own, throughout the life of Operating Company, one half (1/2) of the capital stock of Operating Company provided that only in the event that either party should transfer or assign the whole or any percentage of its ownership interest in the entirety of the Agreement, may such transferring or assigning party transfer or assign any of the capital stock of Operating Company and, in that event, such transferring or assigning party (and its successors and assignees) must transfer and assign a stock interest in Operating Company equal to the transferred or assigned whole or percentage of its ownership interest in the entirety of the said Agreement.

#### ARTICLE VI

Operating Company shall not own any right, title, interest or estate in or under the Agreement or any Development Lease created thereunder or in any of the Petroleum produced from any Exploration Block or Development Lease thereunder or in any of the assets, equipment or other property obtained or used in connection therewith, and shall not be obligated as a principal for the financing or performance of any of the duties or obligations of either EGPC or CONTRACTOR under the Agreement. Operating Company shall not make any profit from any source whatsoever.

## ARTICLE VII

Operating Company shall be no more than an agent for EGPC and CONTRACTOR. Whenever it is indicated herein that Operating Company shall decide, take action or make a proposal and the like, it is understood that such decision or judgment is the result of the decision or judgment of EGPC/CONTRACTOR or EGPC and CONTRACTOR, as may be required by the Agreement.

## ARTICLE VIII

Operating Company shall have a Board of Directors consisting of eight (8) members, four (4) of whom shall be designated by EGPC and the other four (4) by CONTRACTOR. The Chairman shall be designated by EGPC and shall also be a Managing Director. CONTRACTOR shall designate the General Manager who shall also be a Managing Director.

## ARTICLE IX

Meetings of the Board of Directors shall be valid if a majority of the Directors are present and any decision taken at such meetings must have the affirmative vote of five (5) or more of the Directors; provided, however, that any Director may be represented and vote by proxy held by another Director.

## ARTICLE X

General meetings of the Shareholders shall be valid if a majority of the capital stock of Operating Company is represented thereat. Any decision taken at such meetings must have the affirmative vote of Shareholders owning or representing a majority of the capital stock.

ARTICLE XI

The Board of Directors shall approve the regulations covering the terms and conditions of employment of the personnel of Operating Company employed directly by Operating Company and not assigned thereto by CONTRACTOR and EGPC.

The Board shall, in due course, draw up the By-Laws of Operating Company, and such By-Laws shall be effective upon being approved by a General Meeting of the Shareholders, in accordance with the provisions of Article X hereof.

ARTICLE XII

Operating Company shall come into existence within thirty (30) days after the date of the Minister's of Petroleum approval of a Development Lease, whether for Oil or Gas , as provided for in the Agreement (unless otherwise agreed by EGPC and CONTRACTOR).

The duration of Operating Company shall be for a period equal to the duration of the said Agreement, including any renewal thereof.

The Operating Company shall be wound up if the Agreement referred to above is terminated for any reason as provided for therein.

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**In his capacity**

Name: -----

By: -----

**EGYPTIAN GENERAL PETROLEUM CORPORATION**

**In his capacity**

Name: -----

By: -----

Date: -----

ANNEX "E"  
ACCOUNTING PROCEDURE

ARTICLE I  
GENERAL PROVISIONS

(a) Definitions:

The definitions contained in Article I of the Agreement shall apply to this Accounting Procedure and have the same meanings.

(b) Statements of activity:

- (1) CONTRACTOR shall, pursuant to Article IV of this Agreement, and until the coming into existence of the Operating Company - in accordance with Article VI of the Agreement - render to EGPC within thirty (30) days of the end of each calendar quarter a Statement of Exploration Activity reflecting all charges and credits related to the Exploration Operations for that quarter summarized by appropriate classifications indicative of the nature thereof.
- (2) Following its coming into existence, Operating Company shall render to EGPC and CONTRACTOR within fifteen (15) days of the end of each calendar quarter a Statement of Development and Exploration Activity reflecting all charges and credits related to the Development and Exploration operations for that quarter summarized by appropriate classifications indicative of the nature thereof, except that items of controllable material and unusual charges and credits shall be detailed.

Pursuant to Article VII, EGPC shall audit and approve each statement of Development and Exploration Activity submitted by the CONTRACTOR or the Operating Company (as the case may be). Any comments made by EGPC shall be reflected by the CONTRACTOR or the Operating Company (as the case may be) on the Statement produced for the next calendar quarter.

(c) Adjustments and Audits:

- (1) Each quarterly Statement of Exploration Activity pursuant to Article I (b) (1) of this Annex shall conclusively be presumed to be true and correct after three (3) months following the receipt of each Statement by EGPC unless within the said three (3) months EGPC takes written exception thereto pursuant to Article IV (f) of the Agreement. During the said three (3) month period supporting documents will be available for inspection by EGPC during all working hours.

CONTRACTOR will have the same audit rights on Operating Company Statements as EGPC under this sub-paragraph.

- (2) All Statements of Development and Exploration Activity for any calendar quarter pursuant to Article I (b) (2) of this Annex, shall conclusively be presumed to be true and correct three (3) months following the receipt of such Statement, unless within the said three (3) month period EGPC or CONTRACTOR takes written exception thereto. Pending expiration of said three (3) months EGPC or CONTRACTOR or both of them shall have the right to audit Operating Company accounts, records and supporting documents for such quarter in the same manner as provided in Article IV (f) of the Agreement.

(d) Currency Exchange:

CONTRACTOR's books for Exploration and Operating Company's books for Development and Exploration, if any, shall be kept in the A.R.E. in U.S. Dollars. All U.S. Dollars expenditures shall be charged in the amount expended. All Egyptian Pounds expenditures shall be converted to U.S. Dollars at the applicable rate of exchange issued by the Central Bank of Egypt on the first day of the month in which expenditures are recorded, and all other non-U.S. Dollars expenditures shall be translated to U.S. Dollars at the buying rate of exchange for such currency as quoted by National Westminster Bank Limited, London at 10.30 a.m. G.M.T., on the first day of the month in which expenditures are recorded. A record shall be kept of the exchange rates used in translating Egyptian Pounds or other non-U.S. Dollars expenditures to U.S. Dollars.

(e) Precedence of Documents:

In the event of any inconsistency or conflict between the provisions of this Accounting Procedure and the provisions of the Agreement treating the same subject differently, then the provisions of the Agreement shall prevail.

(f) Revision of Accounting Procedure:

By mutual agreement between EGPC and CONTRACTOR, this Accounting Procedure may be revised in writing from time to time in the light of future arrangements.

(g) No Charge for Interest on Investment:

Interest on investment or any bank fees, charges or commissions related to any bank guarantees shall not at any time be charged as recoverable costs under the Agreement.

## ARTICLE II COSTS, EXPENSES AND EXPENDITURES

Subject to the provisions of the Agreement, CONTRACTOR shall alone bear and, directly or through Operating Company, pay the following costs and expenses, which costs and expenses shall be classified and allocated to the activities according to sound and generally accepted accounting principles and treated and recovered in accordance with Article VII of this Agreement:

**(a) Surface Rights:**

All direct cost attributable to the acquisition, renewal or relinquishment of surface rights acquired and maintained in force for the Area.

**(b) Labor and Related Costs:**

- (1) Salaries and Wages, which was approved by EGPC, of CONTRACTOR's or Operating Company's employees, as the case may be, directly engaged in the various activities under the Agreement including salaries and wages paid to geologists and other employees who are temporarily assigned to and employed in such activities.



Reasonable revisions of such salaries and wages shall be effected to take into account changes in CONTRACTOR's policies and amendments of laws applicable to salaries. For the purpose of this Article II (b) and Article II (c) of this Annex, salaries and wages shall mean the assessable amounts for A.R.E. Income Taxes, including the salaries during vacations and sick leaves, but excluding all the amounts of the other items covered by the percentage fixed under (2) below.

(2) For expatriate employees permanently assigned to Egypt:

1. All allowances applicable to salaries and wages;
2. Cost of established plans; and
3. All travel and relocation costs of such expatriate employees and their families to and from the employee's country or point of origin at the time of employment, at the time of separation, or as a result of transfer from one location to another and for vacation (transportation costs for employees and their families transferring from the A.R.E. to another location other than their country of origin shall not be charged to A.R.E. Operations).

Costs under this Article II ( b ) ( 2 ) shall be deemed to be equal to seventy percent ( 70 %) or applied percentage, which is lesser, of basic salaries and wages paid for such expatriate personnel including those paid during vacations and sick leaves as established in CONTRACTOR's international policies, chargeable under Article II (b) (1), Article II (i) of this Annex.

However, salaries and wages during vacations, sick leaves and disability are covered by the foregoing percentage. The percentage outlined above shall be deemed to reflect CONTRACTOR's actual costs as of the Effective Date with regard to the following benefits, allowances and costs :-

1. Housing and Utilities Allowance.
2. Commodities and Services Allowance.
3. Special Rental Allowance.
4. Vacation Transportation Allowance.
5. Vacation Travel Expense Allowance.
6. Vacation Excess Baggage Allowance.
7. Education Allowances (Children of Expatriate Employees).

8. Hypothetical U.S. Tax Offset (which results in a reduction of the chargeable percentage).
9. Storage of Personal Effects.
10. Housing Refurbishment Expense.
11. Property Management Service Fees.
12. Recreation Allowance.
13. Retirement Plan.
14. Group Life Insurance.
15. Group Medical Insurance.
16. Sickness and Disability.
17. Vacation Plans Paid (excluding Allowable Vacation Travel Expenses).
18. Savings Plan.
19. Military Service Allowance.
20. F.I.C.A.
21. Workman's Compensation.
22. Federal and State Unemployment Insurance.
23. Personnel Transfer Expense.
24. National Insurance.
25. Income taxes on above additional benefits.

The percentages outlined above shall be reviewed at intervals of three (3) years from the Effective Date and at such time CONTRACTOR and EGPC will agree on new percentages to be used under this paragraph.

Revisions of the percentages will take into consideration variances in costs and changes in CONTRACTOR's international policies which change or exclude any of the above allowances and benefits.

The revised percentages will reflect as nearly as possible CONTRACTOR's actual costs of all its established allowances and benefits and of personnel transfers.

- (3) For expatriate employees temporarily assigned to Egypt all allowances, costs of established plans and all travel relocation costs for such expatriates as paid in accordance with CONTRACTOR's international policies. Such costs shall not include any administrative overhead.

(4) Costs of expenditure or contributions made pursuant to law or assessment imposed by Governmental authority which are applicable to labor cost of salaries and wages as provided under Article II (b) (1), Article II (b) (2) and Article II (i) of this Annex.

**(c) Benefits, allowances and related costs of national employees:**

Bonuses, overtime, customary allowances and benefits on a basis similar to that prevailing for Oil companies operating in the A.R.E., all as chargeable under Article II (b) (1) and Article II (i) of this Annex. Severance pay will be charged at a fixed rate applied to payrolls which will equal an amount equivalent to the maximum liability for severance payment as required under the A.R.E. Labor Law.

**(d) Material**

Material, equipment and supplies purchased or furnished as such by CONTRACTOR or Operating Company.

**(1) Purchases:**

Material, equipment and supplies purchased shall be at the price paid by CONTRACTOR or Operating Company plus any related cost and after deduction of all discounts actually received.

**(2) Material Furnished by CONTRACTOR:**

Material required for operations shall be purchased directly whenever practicable, except that CONTRACTOR may furnish such material from CONTRACTOR's or CONTRACTOR's Affiliated Companies stocks outside the A.R.E. under the following conditions:

**1. New Material (Condition "A")**

New Material transferred from CONTRACTOR's or CONTRACTOR's Affiliated Companies warehouse or other properties shall be priced at cost, provided that the cost of material supplied is not higher than international prices for material of similar quality supplied on similar terms, prevailing at the time such material was supplied.

## 2. Used Material (Conditions "B" and "C")

- a) Material which is in sound and serviceable condition and is suitable for reuse without reconditioning shall be classed as Condition "B" and priced at seventy-five percent (75%) of the price of new material.
- b) Material which cannot be classified as Condition "B" but which is serviceable for original function but substantially not suitable for reconditioning, shall be classed as Condition "C" and priced at fifty percent (50%) of the price of new material.
- c) Material which cannot be classified as Condition "B" or Condition "C" shall be priced at a value commensurate with its use.
- d) Tanks, buildings and other equipment involving erection costs shall be charged at applicable percentage of knocked - down new price.

### (3) Warranty of Materials Furnished by CONTRACTOR

CONTRACTOR does not warrant the material furnished beyond or back of the dealer's or manufacturer's guaranty; and in case of defective material, credit shall not be recorded until adjustment has been received by CONTRACTOR from manufacturers or their agents.

It is understood that the value of the Warehouse stock and spare parts shall be charged to the cost recovery category defined above, only when used in operations.

#### **(e) Transportation and Employee Relocation Costs:**

- (1) Transportation of equipment, materials and supplies necessary for the conduct of CONTRACTOR's or Operating Company's activities.
- (2) Business travel and transportation expenses to the extent covered by established policies of CONTRACTOR or with regard to expatriate and national employees, as incurred and paid by, or for, employees in the conduct of CONTRACTOR's or Operating Company's business.
- (3) Employees transportation and relocation costs for national employees to the extent covered by established policies.

**(f) Services:**

- (1) Outside services: The costs of contracts for consultants, services and utilities procured from third parties.
- (2) Cost of services performed by EGPC, by CONTRACTOR or by their Affiliated Companies in facilities inside or outside the A.R.E. Regular, recurring, routine services, such as interpreting magnetic tapes and/or other analyses, shall be performed and charged by EGPC and/or CONTRACTOR or their Affiliated Companies at an agreed contracted price. Major projects involving engineering and design services shall be performed by EGPC and/or CONTRACTOR or their Affiliated Companies at a negotiated contract amount.
- (3) Use of EGPC's, CONTRACTOR's or their Affiliated Companies' wholly owned equipment shall be charged at a rental rate commensurate with the cost of ownership and operation, but not in excess of competitive rates currently prevailing in the A.R.E.
- (4) CONTRACTOR's and CONTRACTOR's Affiliated Companies' rates shall not include any administrative or overhead costs.

**(g) Damages and Losses:**

All costs or expenses, necessary to replace or repair damages or losses incurred by fire, flood, storm, theft, accident or any other cause not controllable by CONTRACTOR or Operating Company through the exercise of reasonable diligence. CONTRACTOR or Operating Company shall furnish EGPC and CONTRACTOR written notice of damages or losses incurred in excess of ten thousand (\$10,000) U.S. Dollars per occurrence, as soon as practicable after report of the same has been received by CONTRACTOR or Operating Company.

**(h) Insurance and Claims:**

The cost of any public liability, property damage and other insurance against liabilities of CONTRACTOR, Operating Company and/or the parties or any of them to their employees and/or outsiders as may be required by the laws, rules and regulations of the GOVERNMENT or as the parties may agree upon. The proceeds of any such insurance or claim collected, less the actual cost of making a claim, shall be credited against operations.

If no insurance is carried for a particular risk, in accordance with good international Oil field practices, all related actual expenditures incurred and paid by CONTRACTOR or Operating Company in settlement of any and all losses, claims, damages, judgments and any other expenses, including legal services.

**(i) Indirect Expenses:**

Camp overhead and facilities such as shore base, warehouses, water systems, road systems, salaries and expenses of field supervisory personnel, field clerks, assistants, and other general employees indirectly serving the Area.

**(j) Legal Expenses:**

All costs and expenses of litigation, or legal services otherwise necessary or expedient for the protection of the Area, including attorney's fees and expenses as hereinafter provided, together with all judgments obtained against the parties or any of them on account of the operations under the Agreement, and actual expenses incurred by any party or parties hereto in securing evidence for the purpose of defending against any action or claim prosecuted or urged against the operations or the subject matter of the Agreement. In the event actions or claims affecting the interests hereunder shall be handled by the legal staff of one or more of the parties hereto, a charge commensurate with cost of providing and furnishing such services may be made to operations.

**(k) Taxes:**

All taxes, duties or levies paid in the A.R.E. by CONTRACTOR or Operating Company with respect to this Agreement other than those covered by Article III (g) (1) of the Agreement.

**(l) Continuing CONTRACTOR Costs:**

Costs of CONTRACTOR activities required under the Agreement and incurred exclusively in the A.R.E. after Operating Company is formed. No sales expenses incurred outside or inside the A.R.E. may be recovered as a cost.

**(m) Other Expenditures:**

Any costs, expenses or expenditures, other than those which are covered and dealt with by the foregoing provisions of this Article II, incurred by CONTRACTOR or Operating Company under approved Work Programs and Budgets.

### ARTICLE III INVENTORIES

**(a) Periodic Inventories, Notice and Representation:**

At reasonable intervals as agreed upon by EGPC and CONTRACTOR inventories shall be taken by Operating Company of the operations materials, which shall include all such materials, physical assets and construction projects. Written notice of intention to take inventory shall be given by Operating Company to EGPC and CONTRACTOR at least thirty (30) days before any inventory is to begin so that EGPC and CONTRACTOR may be represented when any inventory is taken. Failure of EGPC and/or CONTRACTOR to be represented at an inventory shall bind them to accept the inventory taken by Operating Company, who shall in that event furnish the party not represented with a copy thereof.

**(b) Reconciliation and Adjustment of Inventories:**

Reconciliation of inventory shall be made by CONTRACTOR and EGPC, and a list of overages and shortages shall be jointly determined by Operating Company and CONTRACTOR and EGPC, and the inventory adjusted by Operating Company.

### ARTICLE IV COST RECOVERY

**(a) Statements of Recovery of Costs and of Cost Recovery Petroleum:**

CONTRACTOR shall, pursuant to Article VII of the Agreement, render to EGPC as promptly as practicable but not later than fifteen (15) days after receipt from Operating Company of the Statements for Development and Exploration Activity for the calendar quarter a Statement for that quarter showing:

1. Recoverable costs carried forward from the previous quarter, if any.
2. Recoverable costs incurred and paid during the quarter.
3. Total recoverable costs for the quarter (1) + (2).
4. Value of Cost Recovery Petroleum taken and separately disposed of by CONTRACTOR for the quarter.

5. Amount of costs recovered for the quarter.
6. Amount of recoverable costs carried into the succeeding quarter, if any.
7. Excess, if any, of the value of Cost Recovery Petroleum taken and separately disposed of by CONTRACTOR over costs recovered for the quarter.

Pursuant to Article VII, EGPC shall audit and approve each Statement of Development and Exploration Activity submitted by the CONTRACTOR and the total production and pricing related to the relevant calendar quarter. Any comments made by EGPC shall be reflected by the CONTRACTOR on the statement produced for the next calendar quarter.

**(b) Payments:**

If such Statement shows an amount due EGPC, payment of that amount shall be made in U.S. Dollars by CONTRACTOR with the rendition of such Statement. If CONTRACTOR fails to make any such payment to EGPC on the date when such payment is due, then CONTRACTOR shall pay interest of two and one half percent (2.5%) per annum higher than the London Interbank Borrowing Offered Rate (LIBOR) for three (3) months U.S. Dollars deposits prevailing on the date such interest is calculated. Such interest payment shall not be recoverable.

**(c) Settlement of Excess Cost Recovery Petroleum:**

EGPC has the right to take its entitlement of Excess Cost Recovery Petroleum under Article VII (a) (2) of the Agreement in kind during the said quarter. A settlement shall be required with the rendition of such Statements in case CONTRACTOR has taken more than its own entitlement of such Excess Cost Recovery Petroleum.

**(d) Audit Right:**

EGPC shall have a period of twelve (12) months from receipt of any Statement under this Article IV in which to audit and raise objection to any such Statement. EGPC and CONTRACTOR shall agree on any required adjustments. Supporting documents and accounts will be available to EGPC during said twelve (12) month period.



ARTICLE V  
CONTROL AND MAJOR ACCOUNTS

**(a) Exploration Obligation Control Accounts:**

CONTRACTOR will establish an Exploration Obligation Control Account and an offsetting contra account to control therein the total amount of Exploration expenditures reported on Statements of activity prepared per Article I (b) (1) of this Annex, less any reductions agreed to by EGPC and CONTRACTOR following written exceptions taken by a non-operator pursuant to Article I (c) (1) of this Annex, in order to determine when minimum Exploration obligations have been met.

**(b) Cost Recovery Control Account:**

CONTRACTOR will establish a Cost Recovery Control Account and an off-setting contra account to control therein the amount of cost remaining to be recovered, if any, the amount of cost recovered and the value of Excess Cost Recovery Petroleum, if any.

**(c) Major Accounts:**

For the purpose of classifying costs, expenses and expenditures for Cost Recovery as well as for the purpose of establishing when the minimum Exploration obligations have been met, costs, expenses and expenditures shall be recorded in major accounts including the following:

- Exploration Expenditures;
- Development Expenditures other than Operating Expenses;
- Operating Expenses;

Necessary sub-accounts shall be used.

Revenue accounts shall be maintained by CONTRACTOR to the extent necessary for the control of recovery of costs and the treatment of Cost Recovery Petroleum.

ARTICLE VI  
TAX IMPLEMENTATION PROVISIONS

It is understood that CONTRACTOR shall be subject to Egyptian Income Tax Laws except as otherwise provided in the Agreement, that any A.R.E. Income Taxes paid by EGPC on CONTRACTOR's behalf constitute additional income to CONTRACTOR, and this additional income is also subject to A.R.E. income tax, that is "grossed up".

“CONTRACTOR's annual income”, as determined in Article III (g) (3) of this Agreement, less the amount equal to CONTRACTOR's grossed-up Egyptian income tax liability, shall be CONTRACTOR's "Provisional Income".

The "gross-up value" is an amount added to Provisional Income to give "Taxable Income", such that the grossed-up value is equivalent to the A.R.E. Income Taxes.

**THEREFORE:**

Taxable Income = Provisional Income plus Grossed-up Value  
and

Grossed-up Value = A.R.E. Income Tax on Taxable Income.

If the "A.R.E. Income Tax rate", which means the effective or composite tax rate due to the various A.R.E. taxes levied on income or profits, is constant and not dependent on the level of income, then:

Grossed-up Value = A.R.E. income tax rate TIMES Taxable Income.

Combining the first and last equations above

$$\text{Grossed-up Value} = \frac{\text{Provisional income} \times \text{Tax Rate}}{1 - \text{Tax Rate}}$$

Where the tax rate is expressed as a decimal.

The above computations are illustrated by the following numerical example. Assuming that the Provisional Income is \$10 and the A.R.E. Income Tax rate is forty percent (40%), then the Grossed-up Value is equal to:

$$\frac{\$ 10 \times 0.4}{1 - 0.4} = \$ 6.67$$

**Therefore:**

Provisional income	\$10.00
Plus Grossed-up Value	<u>6.67</u>
Taxable Income	\$16.67
Less: A.R.E. Income Taxes at 40%	<u>6.67</u>
CONTRACTOR's Income after taxes	\$ 10.00